

Los Angeles County  
Metropolitan Transportation Authority

# **METRO EXPRESSLANES - ROADSIDE TOLL COLLECTION SYSTEM**

**Ad Hoc Congestion, Highway and Roads Committee  
JUNE 21, 2018**



**Metro**

# New Roadside Toll Collection System Contract

**AUTHORIZE the Chief Executive Officer to award firm fixed price Contract No. PS44478000 to Conduent State & Local Solutions, Inc. for implementing and maintaining an ExpressLanes roadside toll collection system in the amount of \$40,872,209 for the eight-year base period, with two, three-year options, in the amounts of \$9,244,429 and \$8,859,200, respectively, for a total of \$58,975,838, subject to resolution of protest(s), if any.**

- **Conduent Subcontractors**

- A Cone Zone Inc. (SBE)
- Converse Construction Inc. (DVBE)
- Kimley-Horn & Associates, Inc.
- P-Square Solutions, LLC
- Partners in Diversity Inc. (SBE)
- Toll Point, LLC (SBE)
- West Coast Cable Inc. (SBE)

- **SBE/ DVBE Participation**

- Goal Determination was 20% SBE/ 3% DVBE
- Recommended Contractor Commitment 20.77% SBE/ 4.08% DVBE



# New Roadside Toll Collection System Contract

- **Current Contract with Atkinson Contractors, LP to Design, Build, Operate & Maintain the I-10 and I-110 ExpressLanes**
  - **Demonstration Project**
    - Three-Year Base
    - Five, One-Year Options
- **Based on Best Practices**
  - **Seeking an Eight-Year Base Contract Term with 2 Three-Year Options**
    - SB 1298 Removed Sunset Date for ExpressLanes I-10 & I-110
    - Demonstration Period is Over
    - Consistent With the Previously Awarded Back Office System Contract Term
  - **Three Separate Contracts**
    - **Back Office System** (Approved by Board January 2018)
      - Transaction Processing
      - Customer Account Management
      - Payment and Toll Violation Processing
    - **Roadside Toll Collection System**
      - Equipment on the Corridors
      - Dynamic Pricing
      - Corridor Incident Monitoring
    - **ExpressLanes Customer Service Support** (Blackout Period)

# New Roadside Toll Collection System Contract

- **Contract Term**
  - **Eight-Year Base and Two, Three-Year Options**
    - Option Years Will Require Board Approval at the Appropriate Time
  - **Contract Term Recommendation reflects:**
    - Three Years Required to Re-procure and Implement System
    - Obtaining the Full Useful Life of Investment
    - Toll Industry Forum Recommendations for Contract Length
    - Other Agency Roadside Tolling Contract Lengths are Comparable

## Contract & Procurement Timeline

2018		2019		2020		2021		2022		2023		2024		2025		2026		2027		2028		2029	
1st Half	2nd Half	1st Half	2nd Half	1st Half	2nd Half	1st Half	2nd Half	1st Half	2nd Half	1st Half	2nd Half	1st Half	2nd Half	1st Half	2nd Half	1st Half	2nd Half	1st Half	2nd Half	1st Half	2nd Half	1st Half	2nd Half
			Go Live																				
	Start of 8 Year Base													End of 8 Year Base	Year Base	3 Year Option 1 (Total of 11 Years)							
			Start of 6.5 Year Operations																			Option Year 2	
														1 Year RFP Release/Award	1.5 Years Design, Install, Integration		3 Years Total						
											6 Months Dev Requirements							3 Year Re-procurement During Option 1					
																							Re-Procurement



# New Roadside Toll Collection System Contract

- **Received Five Proposals**
  - Conduent State & Local Solutions, Inc.
  - Emovis, S.A.S.
  - Kapsch TraffiCom USA, Inc.
  - Neology, Inc.
  - TransCore, LP
- **Evaluation Results**
  - Conduent State & Local Solutions is the Recommended Contractor
  - The Conduent Proposal was the Best Overall and the Lowest Cost