

Attachment A - Revenue Summary

**TABLE 1:
PLANNED AND ACTUAL PAYMENTS - CONTRACT YEARS 2018 - 2022**

Contract Year	BUS (Original)	BUS (Actual)	RAIL (Original)	RAIL (Actual)	BUS + RAIL (Actual)
2018 YR1	\$23,500,000	\$23,500,000	\$2,000,000	\$2,000,000	\$25,500,000
2019 YR2	\$23,500,000	\$23,500,000	\$2,046,000	\$2,046,000	\$25,546,000
2020 YR3	\$23,500,000	\$20,449,561	\$2,993,058	\$1,845,372	\$22,294,933
		\$3,050,439		\$1,147,686	
2021 YR4	\$23,500,000	\$6,466,677	\$3,641,198	\$1,472,334	\$7,939,011
		\$17,033,323		\$2,168,864	
2022 YR5	\$23,500,000	\$23,500,000	\$5,190,446	\$3,000,000	\$26,500,000
				\$2,190,446	
PAYMENTS	\$117,500,000	\$97,416,238	\$15,870,702	\$10,363,706	\$107,779,944
(LOSS)		\$20,083,762		\$5,506,996	\$25,590,758

**TABLE 2:
REVENUE ESTIMATES (ORIGINAL AND ADJUSTED)
YEARS 6-10 AND 2 EXTENSION YEARS**

Contract Year	BUS (Original)	BUS (Adjusted)	RAIL (Original)	RAIL (Adjusted)	BUS + RAIL (Original)	BUS + RAIL (Adjusted)
2023 YR6	\$28,950,000	\$23,500,000	\$5,240,826	\$3,150,000	\$34,190,826	\$26,650,000
2024 YR7	\$28,950,000	\$24,000,000	\$5,292,365	\$3,300,000	\$34,242,365	\$27,300,000
2025 YR8	\$28,950,000	\$24,000,000	\$5,345,090	\$3,450,000	\$34,295,090	\$27,450,000
2026 YR9	\$28,950,000	\$25,000,000	\$5,399,027	\$3,600,000	\$34,349,027	\$28,600,000
2027 YR10	\$28,950,000	\$26,000,000	\$5,454,204	\$3,750,000	\$34,404,204	\$29,750,000
TOTALS	\$144,750,000	\$122,500,000	\$26,731,512	\$17,250,000	\$171,481,512	\$139,750,000
2028 YR11		\$28,000,000		\$3,900,000		\$31,900,000
2029 YR12		\$26,000,000		\$4,050,000		\$30,050,000
GRAND TOTALS	\$144,750,000	\$176,500,000	\$26,731,512	\$25,200,000	\$171,481,512	\$201,700,000

**TABLE 3:
REVENUE ESTIMATES (ORIGINAL AND ADJUSTED)
10 YEARS + 2 EXTENSION YEARS**

Contract Year	BUS (Original)	BUS (Adjusted)	RAIL (Original)	RAIL (Adjusted)	BUS + RAIL (Original)	BUS + RAIL (Adjusted)
2018 YR1	\$23,500,000	\$23,500,000	\$2,000,000	\$2,000,000	\$25,500,000	\$25,500,000
2019 YR2	\$23,500,000	\$23,500,000	\$2,046,000	\$2,046,000	\$25,546,000	\$25,546,000
2020 YR3	\$23,500,000	\$20,449,561	\$2,993,058	\$1,845,372	\$26,493,058	\$22,294,933
2021 YR4	\$23,500,000	\$6,466,677	\$3,641,198	\$1,472,334	\$27,141,198	\$7,939,011
2022 YR5	\$23,500,000	\$23,500,000	\$5,190,446	\$3,000,000	\$28,690,446	\$26,500,000
2023 YR6	\$28,950,000	\$23,500,000	\$5,240,826	\$3,150,000	\$34,190,826	\$26,650,000
2024 YR7	\$28,950,000	\$24,000,000	\$5,292,365	\$3,300,000	\$34,242,365	\$27,300,000
2025 YR8	\$28,950,000	\$24,000,000	\$5,345,090	\$3,450,000	\$34,295,090	\$27,450,000
2026 YR9	\$28,950,000	\$25,000,000	\$5,399,027	\$3,600,000	\$34,349,027	\$28,600,000
2027 YR10	\$28,950,000	\$26,000,000	\$5,454,204	\$3,750,000	\$34,404,204	\$29,750,000
2028 YR11		\$28,000,000		\$3,900,000		\$31,900,000
2029 YR12		\$26,000,000		\$4,050,000		\$30,050,000
TOTAL PAYMENTS	\$262,250,000	\$273,916,238	\$42,602,214	\$35,563,706	\$304,852,214	\$309,479,944

**TABLE 4:
ANNUAL TRUE-UP REVENUE SHARE**

When revenues exceed the MAG estimates, this additional revenue share is activated resulting in additional end of the year payment to Metro

Contract Year	OUTFRONT (Bus)	Intersection (Rail)
2023 YR6	70/30	60/40
2024 YR7	70/30	60/40
2025 YR8	70/30	60/40
2026 YR9	70/30	60/40
2027 YR10	70/30	60/40
2028 YR11	70/30	70/30
2029 YR12	70/30	70/30