

## PROCUREMENT SUMMARY

**FIRE-LIFE SAFETY SYSTEMS TESTING  
AND CERTIFICATION SERVICES  
CONTRACT NO. OP5766200**

1.	<b>Contract Number:</b> OP5766200	
2.	<b>Recommended Vendor:</b> Link-Nilsen Corporation	
3.	<b>Type of Procurement (check one):</b> <input type="checkbox"/> RFP <input checked="" type="checkbox"/> IFB <input type="checkbox"/> IFB-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	<b>Procurement Dates:</b>	
	A. <b>Issued:</b> May 2, 2016	
	B. <b>Advertised/Publicized:</b> April 28, 2016	
	C. <b>Pre-Proposal/Pre-Bid Conference:</b> May 19, 2016	
	D. <b>Proposals/Bids Due:</b> May 31, 2016	
	E. <b>Pre-Qualification Completed:</b> July 22, 2016	
	F. <b>Conflict of Interest Form Submitted to Ethics:</b> June 6, 2016	
	G. <b>Protest Period End Date:</b> August 25, 2016	
5.	<b>Solicitations Picked up/Downloaded:</b> 8	<b>Bids/Proposals Received:</b> 1
6.	<b>Contract Administrator:</b> Rommel Hilario	<b>Telephone Number:</b> (213) 922-4654
7.	<b>Project Manager:</b> Sean Roe	<b>Telephone Number:</b> (213) 922-6733

**A. Procurement Background**

This Board Action is to approve a contract award in support of Facilities Maintenance to provide annual and five-year testing, calibration, repair, re-testing, where applicable, and certification of water based fire suppression systems, simple and complex fire alarm panels, related sensors, systems and fire-life safety equipment per the requirements of the Authority Having Jurisdiction (AHJ), as per the Los Angeles Fire Department (LAFD) Chief's Regulation #4 Procedures (Reg4), the National Fire Prevention Association (NFPA) 72 and NFPA 25 as amended by California Code of Regulations (CCR) Title 19 as outlined in Invitation for Bid (IFB) No. OP26702.

The IFB was issued as a competitive Small Business Enterprise Price Preference procurement per applicable law and in accordance with Metro's Acquisition Policy. The contract type is firm fixed unit price.

One amendment was issued during the solicitation phase of this IFB:

- Amendment No. 1, issued on May 20, 2016, provided pre-bid conference material including sign-in sheets, planholder's list, and prevailing wage information.

A pre-bid conference was held on May 19, 2016, which was attended by two vendors. A single bid was received on May 31, 2016.

Metro staff conducted a market survey to determine why there were no other bids received per the Acquisition Policy. Four firms responded with the following reasons:

1. Potential bidder decided that it was not in their best interest to submit a bid.
2. Potential bidder felt that the SBE goal was too prohibitive.
3. Potential bidder decided that the SBE application process was too burdensome.
4. Potential bidder did not have sufficient resources to submit a bid.

Based on the market survey and further analysis, it was determined that the solicitation was not restrictive and the decisions not to bid were based on individual business considerations as affirmed by the responses. Based on the market survey, there is no evidence that a new procurement would result in a different outcome. Therefore, this solicitation can be awarded as a competitive award.

**B. Evaluation of Bids**

This procurement was conducted in accordance, and complies with, standard acquisition policy for a competitive sealed bid. One bid was received from Link-Nilsen Corporation, the incumbent. The firm was determined to be responsive, responsible and qualified to perform the required services based on the IFB's requirements and technical evaluation by the Project Manager.

**C. Cost/Price Analysis**

The recommended price from Link-Nilsen Corporation for the Contract is considered fair and reasonable based upon the expectation of adequate price competition, independent cost estimate (ICE), and technical evaluation. The ICE was based on the current contract rates which included a higher fee for one-time service for water based testing of all rail locations. The Contract includes more frequent water based testing services over the five-year period. As a result, Link-Nilsen's bid was lower than the independent cost estimate. The project office confirmed that the bid submitted by Link-Nilsen is inclusive of all required services.

BIDDER	AMOUNT	METRO ICE	AWARD AMOUNT
Link-Nilsen Corporation	\$2,353,379.00	\$5,074,250.00	\$2,353,379.00

**D. Background on Recommended Contractor**

Link-Nilsen Corporation, a private, family run business, was founded in 1972 specializing in designing, testing, servicing, repairing, and constructing all types of engineered fire extinguishing piping systems. Link-Nilsen Corporation has been

involved in the installation of fire protection systems in Metro facilities since construction began on the Blue Line in 1989. Since then, they have participated in a majority of construction, inspection, testing, maintenance, and repair projects along the Red Line, Green Line, Purple Line, Gold Line and Expo Line systems. Link-Nilsen is currently involved in the design and construction of the Crenshaw, Westside and Regional Connector projects.

In May 2014, Link-Nilsen was awarded a contract with Metro to provide inspection, testing, maintenance and repair of the water based fire protection systems in the bus facilities. In subsequent years, the scope of the contract has grown to include fire protective signaling systems, emergency standby power systems, battery systems and annual elevator testing in both rail and bus facilities. Link-Nilsen's performance has been satisfactory.