

PROCUREMENT SUMMARY

P2550 LIGHT RAIL VEHICLE COUPLER OVERHAUL / MA26495

1.	Contract Number: MA26495	
2.	Recommended Vendor: Dellner, Inc.	
3.	Type of Procurement (check one): <input checked="" type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: November 7, 2016	
	B. Advertised/Publicized: November 8, 2016	
	C. Pre-Bid Conference: January 10, 2017	
	D. Bids Due: February 28, 2017	
	E. Pre-Qualification Completed: February 28, 2017	
	F. Conflict of Interest Form Submitted to Ethics: March 14, 2017	
	G. Protest Period End Date: September 15, 2017	
5.	Solicitations Picked up/Downloaded: 9	Bids Received: 1
6.	Contract Administrator: Juelene Close	Telephone Number: 213-922-1066
7.	Project Manager: Russell Homan	Telephone Number: 626-471-7831

A. Procurement Background

This Board Action is to approve Contract No. MA26495 issued in support of Metro's P2550 Gold Line Vehicles to procure complete overhaul services of the Light Rail Vehicle coupler assemblies. The coupler connects the rail vehicles mechanically and electrically. Board approval of contract award is subject to resolution of any properly submitted protest.

The IFB was issued in accordance with Metro's Acquisition Policy and the contract type is a not-to exceed Indefinite Delivery, Indefinite Quantity (IDIQ).

Six amendments were issued during the solicitation phase of this IFB: MA26495

- Amendment No. 1, issued on November 15, 2016, revised critical IFB dates;
- Amendment No. 2, issued on November 22, 2016, clarified Workplace Drug and Alcohol Testing Programs and changed the bid due date;
- Amendment No. 3, issued on December 5, 2016, extended the bid due date;
- Amendment No. 4, issued on December 27, 2016, revised critical IFB dates;
- Amendment No. 5, issued on January 17, 2017, revised Technical Specification;
- Amendment No. 6, issued on February 10, 2017, revised Technical Specification.

Nine potential bidders downloaded the solicitation. A Pre-Bid Conference and site visit to view/inspect a coupler assembly was held on January 10, 2017. Two firms

attended the conference and job walk. One bid was received on February 28, 2017. The six month delay in presenting this item to the Board was driven by staff's re-evaluation and confirmation of the project requirements.

B. Evaluation of Bids

This procurement was conducted in accordance and complies with LACMTA's Acquisition Policy for a competitive sealed bid. The single bidder, Dellner Inc., was deemed a responsive responsible bidder, qualified to perform the overhaul services.

Metro conducted a market survey to determine the reasons for only receiving one bid. Several potential bidders indicated there was not adequate time to respond with a formal price bid even though Metro extended the bid due date on multiple occasions via formal Amendments to the IFB. Another potential bidder indicated that other business obligations and the time available to bid were factors in deciding not to make an offer.

None of the firms interviewed expressed any concerns regarding restrictions in Metro's specification or statement of work requirements. Based on the number of firms that received the bid, attended the Pre-Bid Conference and indicated an interest in the project, Metro determined that there was an adequate environment for competition and the single bidder, Dellner Inc. reasonably believed that other firms would likely participate in the solicitation.

C. Price/Cost Analysis

Based on an adequate environment of price competition, confirmed by market survey, the price of the single bid is considered fair and reasonable. Additionally, the price bid compares favorably to Metro's Estimating Department's Independent Cost Estimate (ICE). The bid price is 23.6% lower than the ICE.

Bidder Name	Bid Amount	Metro ICE
Dellner, Inc.	\$2,443,880.00	\$3,195,150.00

D. Background on Recommended Contractor

Dellner, Inc., located in Charlotte, NC, has been in business for 38 years. Dellner Inc. offers full train connection systems including couplers, gangways, hatches, and dampers. Dellner, Inc. offers after sales services based on modernizations, overhauls, repairs, technical support and training as well as maintenance services. Dellner, Inc. recently completed overhaul coupler services for the Port Authority of Allegheny County and has also provided overhaul services on Metro's Red Line P2550 coupler assemblies in the past. Dellner, Inc. has performed satisfactorily for Metro.