

PROCUREMENT SUMMARY

POWER SWEEPING SERVICES / OP962800003367

1.	Contract Number: OP962800003367	
2.	Recommended Vendor: Nationwide Environmental Services Inc.	
3.	Type of Procurement (check one): <input type="checkbox"/> RFP <input checked="" type="checkbox"/> IFB <input type="checkbox"/> IFB-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: November 22, 2017	
	B. Advertised/Publicized: November 22, 2017	
	C. Pre-Proposal/Pre-Bid Conference: December 13, 2017	
	D. Proposals/Bids Due: January 9, 2018	
	E. Pre-Qualification Completed: January 23, 2018	
	F. Conflict of Interest Form Submitted to Ethics: January 23, 2018	
	G. Protest Period End Date: February 20, 2018	
5.	Solicitations Picked up/Downloaded: 12	Bids/Proposals Received: 1
6.	Contract Administrator: Rommel Hilario	Telephone Number: (213) 922-4654
7.	Project Manager: Maral Minasian	Telephone Number: (213) 922-6760

A. Procurement Background

This Board Action is to approve a contract award to Nationwide Environmental Services Inc., for power sweeping services at all Metro transit facilities including bus divisions, terminals, busways, railroad trackways, layover areas, rail divisions and train/bus stations park-and-ride.

Invitation for Bid (IFB) No. OP47896 was issued as a competitive procurement in accordance with Metro's Acquisition Policy. The contract type is a firm fixed unit rate.

Three amendments were issued during the solicitation phase of this IFB:

- Amendment No. 1, issued on December 18, 2017, provided pre-bid conference material including sign-in sheets, planholder's list, and prevailing wage information.
- Amendment No. 2, issued on December 20, 2017, provided pre-bid conference PowerPoint slides.
- Amendment No. 3 issued on January 2, 2018, provided revised Schedule of Quantities and Prices.

A pre-bid conference was held on December 13, 2017. A total of three participants attended representing two firms.

One bid was received on the due date of January 9, 2018 from Nationwide Environmental Services Inc.

A market survey was conducted on January 12, 2018. The survey was sent out to ten firms on the planholders' list who did not submit a bid but downloaded the solicitation. Four firms submitted a response to the survey. One firm was already working with a prime as a potential subcontractor; another firm stated that the statement of work was too large in scope; and the remaining two firms stated that it was a business decision for them not to bid on the contract.

B. Evaluation of Bids

This procurement was conducted in accordance, and complies, with Metro's Acquisition Policy for a competitive sealed bid.

Nationwide Environmental Services Inc.'s bid was determined to be responsive and responsible to the IFB's minimum requirements. Nationwide also committed to meeting the mandatory 7% SBE and 3% DVBE goal required by the solicitation.

C. Cost/Price Analysis

The bid price from Nationwide Environmental Services, Inc. has been determined to be fair and reasonable based upon price analysis, an independent cost estimate, and technical review by the Program Manager.

BIDDER	BID AMOUNT	METRO ICE	AWARD AMOUNT
Nationwide Environmental Services	\$5,314,860.00	\$4,816,645.64	\$5,314.860.00

D. Background on Recommended Contractor

Nationwide Environmental Services (NES), a division of Joe's Sweeping, Inc., is one of the largest street sweeping companies in the nation. Founder Joe Samuelian started sweeping parking lots services in 1968, then created a company that has served over 50 municipalities throughout California. The company mission statement is to provide the highest level of customer satisfaction with quality services using state-of-the-art, environmentally friendly technologies. NES is Metro's current provider of power sweeping services for all Metro transit facilities.