

PROCUREMENT SUMMARY

**METRO RED LINE UNINTERRUPTIBLE POWER SUPPLY (UPS)
/ OP36847000**

1.	Contract Number: OP36847000	
2.	Recommended Vendor: Tristar Power Solutions LLC	
3.	Type of Procurement (check one): <input checked="" type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: 10/09/17	
	B. Advertised/Publicized: 10/08/17, 10/12/17	
	C. Pre-Bid Conference: N/A	
	D. Bids Due: 01/05/18	
	E. Pre-Qualification Completed: 2/27/18	
	F. Conflict of Interest Form Submitted to Ethics: 2/21/18	
	G. Protest Period End Date: 6/20/18	
5.	Solicitations Picked up/Downloaded: 39	Bids Received: 4
6.	Contract Administrator: Lorretta Norris	Telephone Number: (213) 922-2632
7.	Project Manager: Winston Dixon	Telephone Number: (213) 922-3323

A. Procurement Background

This Board Action is to approve Contract No. OP36847000 to provide Metro's Red Line stations with 25 uninterruptible power supply (UPS) units. Board approval of contract award is subject to resolution of any properly submitted protest(s).

Invitation for Bid (IFB) No. OP36847 was issued in accordance with Metro's Acquisition Policy and the contract is an indefinite delivery, indefinite quantity not-to-exceed.

Five amendments were issued during the solicitation phase of this IFB:

- Amendment No. 1 was issued on October 26, 2017, to insert the Metro Red Line route map.
- Amendment No. 2 was issued on November 14, 2017, to identify the contract type; to replace the Schedule of Quantities & Prices Form; to revise Q&A due date; and revise the bid due date.
- Amendment No. 3 was issued on November 20, 2017, to revise the technical spec.
- Amendment No. 4 was issued on December 1, 2017, to insert the Standard Operating Procedure (SOP) and identify SOW changes; revise the bid due date to January 5, 2018.
- Amendment No. 5 was issued on December 18, 2017, to revise Questions and Answers due date to December 22, 2017.

A total of four bids were received on January 5, 2018.

B. Evaluation of Bids

This procurement was conducted in accordance, and complies with Metro’s Acquisition Policy for a competitive sealed bid. The four bids received are listed below in alphabetical order:

1. Donovan Distributing
2. HSQ Technology
3. M.C. Dean, Inc.
4. Tristar Power Solutions, LLC

All bidders were determined to be fully responsive and responsible to the bid requirements.

The firm recommended for award, Tristar Power Solutions, was found to meet all technical requirements and is in full compliance with the IFB requirements.

C. Price Analysis

The recommended bid price from Tristar Power Solutions has been determined to be fair and reasonable based upon adequate price competition and selection of the lowest price responsive and responsible bidder.

Bidder Name	Bid Amount	Metro ICE
Tristar Power Solutions LLC	\$1,004,000	\$1,102,500
M.C. Dean, Inc.	\$1,143,445	
Donovan Distributing	\$2,621,273	
HSQ Technology	\$3,336,052	

*Note: The total bid amounts reflect the additional .25% Los Angeles County sales tax not in effect at the time that bids were solicited.

D. Background on Recommended Contractor

The recommended firm, Tristar Power Solutions LLC, located in Edina, Minnesota has been in business for nine years providing and servicing UPS systems nationwide. The firm has conducted business with AT&T Telecommunication Company, Sprint Corporation, Eaton Corporation, Arris Group Inc., and Alliant Energy. Metro has not conducted business with Tristar Power Solutions in the past; however, based on Metro’s staff reference checks and interviews of both private and public business entities with contracts with Tristar Power Solutions, these entities reported that the recommended awardee was reputable and that its performance and delivery, of similar products and services that Metro requires, were satisfactory.