

PROCUREMENT SUMMARY

METRO BUS OPERATOR SAFETY BARRIERS/CONTRACT NO. OP17007

1.	Contract Number: RFP No. OP17007	
2.	Recommended Vendor(s): NABI Parts, LLC	
3.	Type of Procurement (check one): <input type="checkbox"/> IFB <input checked="" type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: 8/26/15	
	B. Advertised/Publicized: 8/25/15	
	C. Pre-proposal/Pre-Bid Conference: 9/9/15	
	D. Proposals/Bids Due: 10/26/15	
	E. Pre-Qualification Completed: 11/17/15	
	F. Conflict of Interest Form Submitted to Ethics: 11/30/15	
	G. Protest Period End Date: 2/24/16	
5.	Solicitations Picked up/Downloaded: 10	Bids/Proposals Received: 3
6.	Contract Administrator: Nathan Jones	Telephone Number: 213/922-6101
7.	Project Manager: John Drayton	Telephone Number: 213/617-6285

A. Procurement Background

This Board Action is to approve a contract under RFP No. OP17007 issued in support of the Metro Bus Operator Safety Barriers.

RFP No. OP17007 was issued in accordance with Metro's Acquisition Policy and the contract type is a not-to-exceed, indefinite delivery, indefinite quantity (IDIQ).

Seven amendments were issued during the solicitation phase of this RFP:

- Amendment No. 1, issued on September 17, 2015, released a schedule for potential proposers' bus visits and inspections of the different Metro bus types for barrier fittings; clarified and responded to potential proposers' questions;
- Amendment No. 2, issued on September 23, 2015 revised the proposal due date and the Schedule of Quantities and Prices Form;
- Amendment No. 3, issued on September 25, 2015, issued an update to the Statement of Work;
- Amendment No. 4, issued on September 29, 2015, clarified and responded to potential proposers' questions;
- Amendment No. 5, issued on October 7, 2015, clarified and responded to potential proposers' questions;
- Amendment No. 6, issued on October 14, 2015, revised the Schedule of Quantities and Prices Form;

- Amendment No. 7, issued on October 15, 2015, revised the proposal due date and the Schedule of Quantities and Prices Form.

A total of three proposals were received on October 26, 2015.

B. Evaluation of Proposers

This procurement method was a *Technically Acceptable Lowest Price, which consists of a 2 step process.

The Proposal Evaluation Team (PET) consisting of staff from, Vehicle Technology, Bus Maintenance, and Engineering, was convened and conducted a technical evaluation of the proposals received.

The proposals were evaluated based on the evaluation criteria on a pass or fail basis as defined in the table below.

Being deemed technically acceptable, the proposer was required to pass all 3 evaluation criteria. If the proposer failed any one of the three evaluation criteria below, the proposer was deemed technically unacceptable and was eliminated for consideration of award; their separately submitted price proposal was not open or considered. It was required that there had to be a consensus among the PET members on the final disposition of each proposer against the defined criteria.

Technical / Non-Technical Evaluation Criteria	
The Proposer/Prime Contractor is required to be actively engaged in the business of providing Bus Driver Safety Barrier Partitions for a minimum of one (1) year	
The Proposer/Prime Contractor must have one (1) client that is a bus transportation authority that operates at least 200 or more buses	
The Bus Transportation authority must have been utilizing these barriers (or substantially similar barriers from this manufacturer) for at least six (6) months	

In Step 1, two of the three proposers were deemed technically acceptable. The firms found to be technically acceptable were Arrow Global and NABI Parts, LLC. In Step 2 the price proposals of the technically acceptable proposers were opened with the lowest price received from NABI. NABI's proposal was deemed to be in full compliance with the RFP requirements.

NO.	Proposer Name	Proposed Amount
1.	NABI Parts, LLC	\$5,443,449
2.	Arrow Global	\$6,629,361
3.	Bentech	NA

C. Cost/Price Analysis

The recommended proposed total price has been determined to be fair and reasonable based upon adequate price competition and selection of the lowest priced responsive and responsible proposer.

Proposer Name	Proposal Price	Metro ICE
NABI Parts, LLC	\$5,443,449	\$8,520,500

D. Background on Recommended Contractor

The recommended firm, NABI Parts, LLC, located in Delaware, OH, is a decade long supplier of OEM transit parts to Metro’s fleet on NABI buses and has provided transit buses to Metro for over 25 years. NABI has developed a Driver’s Barrier System for Metro that provides interchangeability with the Bus Driver’s Barriers currently being manufactured and installed on Metro’s New Flyer Xcelsior fleet. NABI’s service center in Ontario, California specializes in, and will provide, the training of installation and operation of the new Operator Safety Barriers. In June 2013, NABI was acquired by New Flyer Industries. Twenty-four out of the 25 largest transit authorities in the United States and Canada operate either New Flyer or NABI buses or both. Metro operates both.