

PROCUREMENT SUMMARY

A Line Gate Mechanism Replacement / OP140266000

1.	Contract Number: OP140266000	
2.	Recommended Vendor: Siemens Mobility, Inc.	
3.	Type of Procurement (check one) : ☒ IFB ☐ RFP ☐ RFP-A&E ☐ Non-Competitive ☐ Modification ☐ Task Order	
4.	Procurement Dates:	
	A. Issued : March 4, 2026	
	B. Advertised/Publicized: March 4, 2026 - March 7, 2026	
	C. Pre-Bid Conference: N/A	
	D. Bids Due: May 5, 2026	
	E. Pre-Qualification Completed: May 14, 2026	
	F. Ethics Declaration Forms Submitted to Ethics: May 5, 2026	
	G. Protest Period End Date: July 29, 2026	
5.	Solicitations Downloaded: 10	Bids Received: 1
6.	Contract Administrator: Ani Pogossian	Telephone Number: (213) 922-2874
7.	Project Manager: Aderemi Omotayo	Telephone Number: (213) 922-3243

A. Procurement Background

This Board Action is to approve Contract No. OP140266000 issued for the procurement of 246 gate assemblies, along with the required counterweight kits, conversion brackets, and cast adapters, for all at-grade crossings on the A Line (North and South), to replace existing S-40 gate mechanisms nearing the end of their useful life. Board approval of contract award is subject to the resolution of any properly submitted protest(s), if any.

On March 4, 2026, Invitation for Bids (IFB) No. OP140266 was issued as a competitive procurement in accordance with Metro's Acquisition Policy. The contract type is firm-fixed-price. The Diversity & Economic Opportunity Department did not recommend a Small Business Enterprise (SBE) or a Disabled Veteran Business Enterprise (DVBE) participation goal for this procurement due to the lack of subcontracting opportunities.

One Amendment was issued during the solicitation phase of this IFB:

- Amendment No. 1, issued on March 30, 2026, extended the bid due date and question/clarification due date.

A total of ten (10) firms downloaded the IFB and were included in the Planholders' List. There were no questions received for this IFB prior to the bid due date.

A total of one (1) bid was received on May 5, 2026.

Although the one (1) responding firm is the OEM of the gates, Metro staff conducted a market survey of the firms on the Planholders' List to determine why no other bids were received. Staff reached out to the Planholders' List multiple times but were unsuccessful in receiving responses.

Therefore, Metro assumes that issues beyond our control caused the potential sources not to submit proposals and that there were no restrictive elements in the solicitation documents that prevented competition.

B. Evaluation of Bids

This procurement was conducted in accordance with LACMTA's Acquisition Policy for a competitive sealed bid. The one (1) bid received is listed below:

1. Siemens Mobility, Inc.

The recommended firm, Siemens Mobility, Inc., was the lowest responsive and responsible bidder, and found to be in full compliance with the technical and commercial requirements.

C. Price Analysis

The recommended bid price from Siemens Mobility, Inc., has been determined to be fair and reasonable based upon the Independent Cost Estimate (ICE) and selection of the lowest responsive and responsible bidder.

The recommended bid amount of \$3,195,702.00 is 11.24% lower than the ICE which was developed based on a 10.5% tax rate; however, the contractor omitted the tax from the bid. As a result, staff negotiated a cost savings whereby the contractor agreed to make the total proposed price inclusive of tax.

Metro's Project Manager has reviewed and confirmed the product being offered meets all the requirements listed in the technical specifications.

Bidder Name	Bid Amount	Metro ICE	Negotiated Amount
Siemens Mobility, Inc.	\$3,195,702.00	\$3,600,441.40	\$3,195,702.00

D. Background on Recommended Contractor

The recommended firm, Siemens Mobility, Inc., is a global transportation technology company and a subsidiary of Siemens AG headquartered in Munich, Germany. Siemens Mobility was established as a separate company on August 1, 2018, as an independent subsidiary of Siemens AG focused on rail and transportation technology. The company focuses on rail and smart mobility solutions, including high-speed trains, locomotives, rail automation, electrification systems, signaling technology, software platforms, and maintenance services.

Siemens Mobility, Inc. has provided services for Metro and performance has been satisfactory.