

PROCUREMENT SUMMARY

**CHEMICAL FIRE SUPPRESSION TESTING AND CERTIFICATION/
OP127011(2)0008370**

1.	Contract Number: OP127011(2)0008370	
2.	Recommended Vendor: Majestic Fire Inc. DBA Kord Fire Protection	
3.	Type of Procurement (check one): ☒ IFB ☐ RFP ☐ RFP-A&E ☐ Non-Competitive ☐ Modification ☐ Task Order	
4.	Procurement Dates:	
	A. Issued : 4/9/2025	
	B. Advertised/Publicized: 4/9/2025	
	C. Pre-Bid Conference: 4/16/2025	
	D. Bids Due: 5/19/2025	
	E. Pre-Qualification Completed: 6/17/2025	
	F. Ethics Declaration Forms Submitted to Ethics: 5/19/2025	
	G. Protest Period End Date: 11/26/2025	
5.	Solicitations Downloaded: 8	Bids Received: 1
6.	Contract Administrator: Misty Atalanta Alderaan	Telephone Number: (213)922-7673
7.	Project Manager: Marisol Cabral	Telephone Number: (213)922-5021

A. Procurement Background

This Board Action is to approve the award of Contract No. OP127011(2)0008370 to Majestic Fire Inc., DBA Kord Fire Protection issued in support of chemical fire suppression testing and certification to facilitate systemwide annual and semi-annual testing and certification of chemical fire suppression systems installed throughout Metro bus, rail, customer, and administrative support facilities to ensure compliance with regulatory standards and requirement. Board approval of contract awards is subject to the resolution of any properly submitted protest(s), if any.

On November 1, 2024, Invitation for Bids (IFB) No. OP127011 was issued as a competitive sealed bid procurement in accordance with Metro's Acquisition Policy and the contract type was a firm fixed unit rate. This IFB was issued under the Small Business Set Aside Program which required bidders to be Metro Certified Small Business Enterprises (SBE) to be eligible to participate in this solicitation. No bids were received on the bid due date.

Since no bids were received, on April 9, 2025, the solicitation was reissued as IFB No. OP127011(2) as a competitive sealed bid procurement in accordance with Metro's Acquisition Policy and the contract type is firm fixed unit rate. Metro's Diversity & Economic Opportunity Department (DEOD) recommended a 25% SBE goal and 3% Disabled Veteran Business Enterprise (DVBE) goal for this procurement and the solicitation was subject to the Local Small Business Enterprise (LSBE)

Preference Program which gives eligible LSBE bidders a 5% preference as a bid price reduction.

Two (2) amendments were issued during the solicitation phase of this IFB:

- Amendment No. 1, issued on April 30, 2025, revised the scope of services, updated the SBE/DVBE forms, and added required bidder exhibits.
- Amendment No. 2, issued on May 8, 2025, revised the schedule of quantities and prices.

A total of 8 firms downloaded the IFB and were included in the planholders' list. A virtual pre-bid conference was held on April 16, 2025, and was attended by 1 firm.

On May 19, 2025, the bid due date, Metro received 1 bid from Majestic Fire Inc., dba Kord Fire Protection (Kord Fire Protection). Since only 1 bid was received, Metro staff conducted a market survey of the firms on the planholders' list to determine why no other bids were received. The sole firm who responded to the market survey explained they were not certified for fire suppression testing.

The results of the market survey indicated that factors beyond Metro's control were responsible for the firm's decision not to bid, and as such, the solicitation could proceed to be awarded as a competitive award.

B. Evaluation of Bids

This procurement was conducted in accordance with and complies with Metro's Acquisition Policy for a competitive sealed bid. Kord Fire Protection's bid submission was evaluated to determine responsiveness to the solicitation requirements. Areas of responsiveness include meeting all listed minimum qualifications, such as years of experience providing testing and certification services and possession of a current license issued by the State Fire Marshall.

Kord Fire Protection was determined to be qualified to perform the required services based on the IFB requirements.

C. Price Analysis

The recommended bid price from Kord Fire Protection has been determined to be fair and reasonable based on the Independent Cost Estimate (ICE), price analysis, fact-finding, and technical evaluation. The bid is 25.19% below the ICE, resulting in a savings of \$459,615. The savings are due to lower overall unit rates than the existing contract which can be attributed to the expectation of competition through the sealed bidding process.

Bidder Name	Metro ICE	Bid Amount
Majestic Fire, Inc. dba Kord Fire Protection	\$ 1,824,940	\$1,365,325

D. Background on Recommended Contractor

Majestic Fire, Inc., dba Kord Fire Protection was founded in 1990 and is a licensed and bonded, full-service Fire Protection contractor. With over 3 decades of industry experience, Kord's service and engineering departments have been performing similar and related services. Kord is the incumbent contractor and has consistently provided satisfactory service since 2020.