





CONSTRUCTION MARKET ANALYSIS

September Update

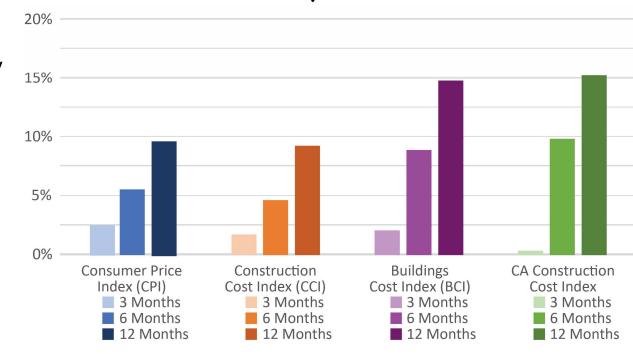




CONSUMER INFLATION CATCHES UP TO CONSTRUCTION

- Inflation climbs to 9.1% compared to a year ago (highest in 40 years)
- Consumer inflation is generally rising at the same pace as construction inflation
- California construction inflation still much higher than the national average, but has plateaued over the past three months

Percent Change in Past 3-Months, 6-Months, & 12-Months by Index



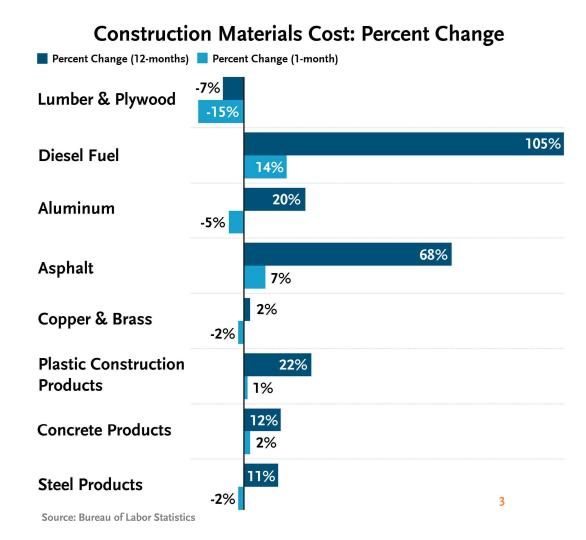


Sources: Bureau of Labor Statistics, Engineering News Record, California Department of General Services

MATERIAL PRICES ARE COOLING EXCEPT FOR DIESEL

- Material prices stabilizing following extreme COVID volatility, with exception of diesel fuel
- Volatility and supply-chain issues are still expected through summer
- High interest rates and potential recession suggest potential drops in material prices
- Lumber and steel appear to be trending down according to ENR's 2022 Second Quarterly Cost Report

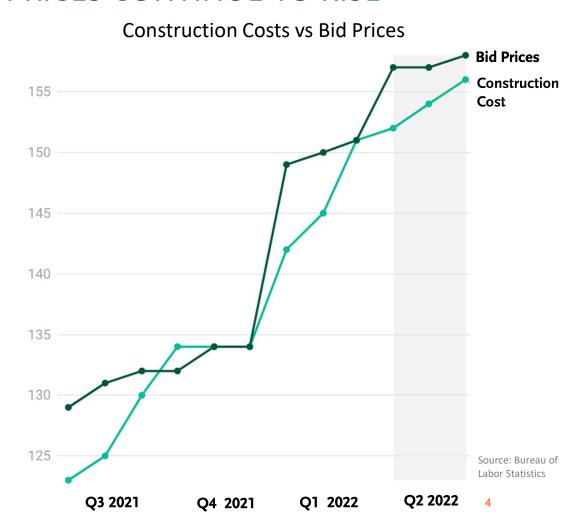




CONSTRUCTION COSTS & BID PRICES CONTINUE TO RISE

- Increases over the past 6 months:
 - 10% in construction costs
 - **6**% in bid prices
- Increases over the past 12 months:
 - 16% in construction costs
 - 18% in bid prices
- Bid prices have jumped to compensate for volatility in material prices over the past year
- Bid prices likely to remain high due to competitive worker compensation to attract and retain skilled labor





EMPLOYMENT DEMAND STILL GREATER THAN SUPPLY

- 2021: **7.5**% construction unemployment rate
- 2022: **3.7**% construction unemployment rate
- Demand for projects is outpacing the supply of workers
 - 466,000 construction-industry job openings at the end of May (largest May total since 2000)
 - Number of unemployed construction workers is down 47% from last year, suggesting there are very few experienced jobseekers looking for work
- Average salary increases for construction workers are on pace to exceed 5% this year



BY THE NUMBERS

drop in construction unemployment over the past 12 months

increase in construction job openings in the past month

of contractors say the labor shortage is worse than a year ago

year low in construction unemployment

MID-YEAR CONSTRUCTION MARKET SUMMARY

- Industry Market Outlook: Construction market at a crossroads
 - Construction starts up by 6% compared to last year
 - Bellwether indicators forecast strong future construction demand
 - May be tempered by interest rates and potential recession
 - Contractors see declining market through the end of 2023
- Material Price Trends: Tightening financial markets, slower growth, and continued improvement of supply chain may cool material prices
- Labor Trends: Skilled labor shortages will continue to plague productivity causing project delays
- Local Construction Indicator: Los Angeles currently has 51 cranes, most in North America (Seattle is next with 37)

