Fare Capping Update

ORAL UPDATE
Board Meeting
September 22, 2022



Fare Structure Goals

The more you ride, the more you save.



Equity



Simplification



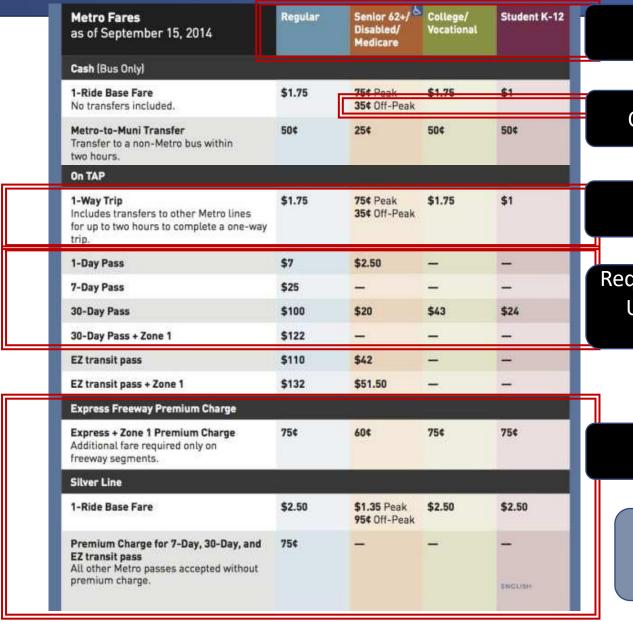
Ridership

Goals

Riders should benefit <u>NOW</u> with equitable and simple fares.



Metro's Current Fare Structure



Different categories

Off-peak for S/D only

2-hr transfer (ONE-DIRECTION)

Requires upfront payment. Unaffordable for low-income

FARE
STRUCTURE IS
TOO COMPLEX

Upcharges

Additional Fare Products Only Available through Employers and Institutions: GoPass, U-Pass, E-Pass, Small Employer Pass, and ATAP

Choosing Best Fare is Confusing

Passes

(Rider needs to assess their travel plans to determine what pass to buy)

Which fare option best meets my travel needs?

I don't want to pay for rides I don't take.



Should I use cash and pay base fare for each boarding?



Should I use
Stored Value on
TAP for oneway trips?
(w/2-hour
transfers)



Should I buy a 1-Day Pass? Will I ride 4 times today?



Should I buy a 7-Day Pass? Will I ride 14 times this week?



Should I buy a 30-Day Pass? Will I ride 57 times this month?



How often will I ride?



Fare Capping Simplifies Fare Payment Options

Choose between:

CASH TAP



OR



Use cash and pay base fare for each boarding

Rider never overpays and always gets the "best fare"

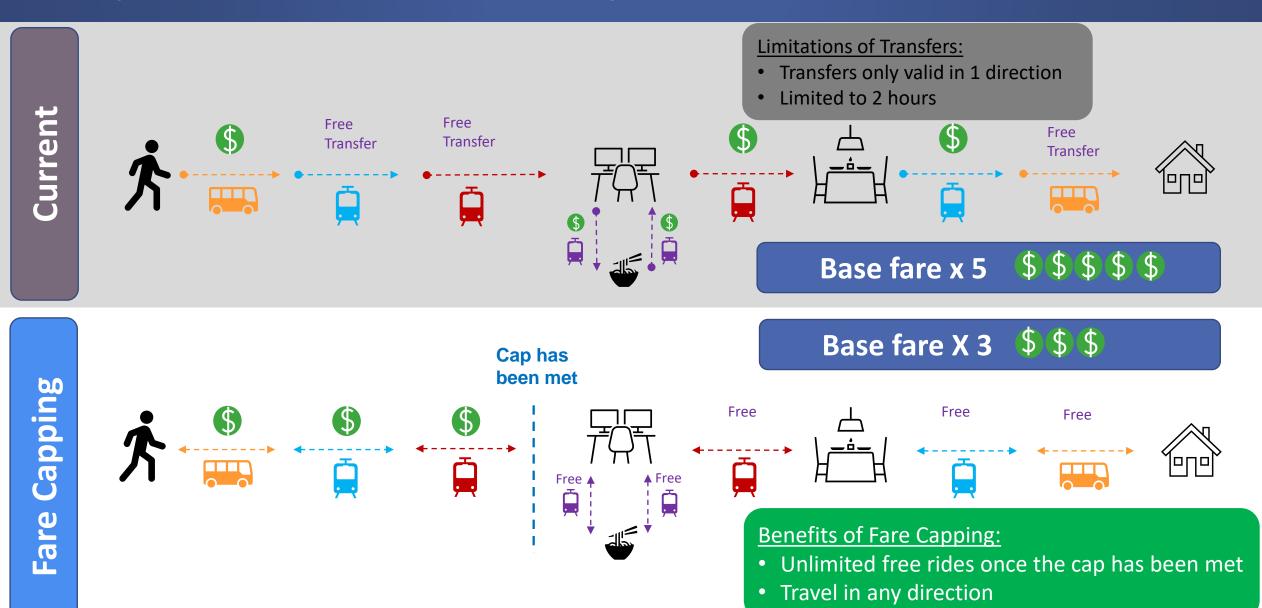
Use Stored Value

Benefits:

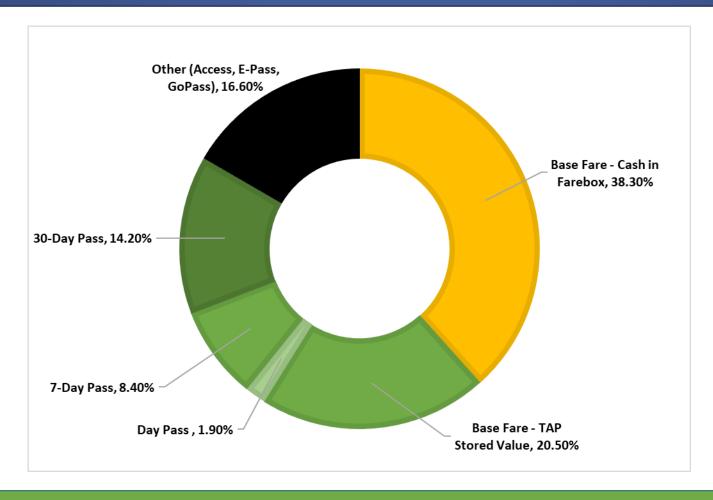
- The more you ride, the more you save
- No upfront payment for passes
- Pay as you go
- Riders never pay more than the daily or weekly cap (on TAP)
- Get the benefit of an unlimited pass, without upfront payment



Daily Commute Without a Day Pass



80% of Current Riders Could Benefit From Fare Capping



All Metro TAP riders would benefit from fare capping



Fare capping benefits incentivize Metro cash riders to switch to TAP

TAP Card Accessibility

- Cash customers can buy fare and add it to their TAP card at:
 - PayNearMe locations
 - Add cash on Mobile
 - TAP Vending Machines (TVMs)
 - TAP Vendors
 - TAP Barcode Vendors
 - Metro Customer Centers
 - Bus fareboxes

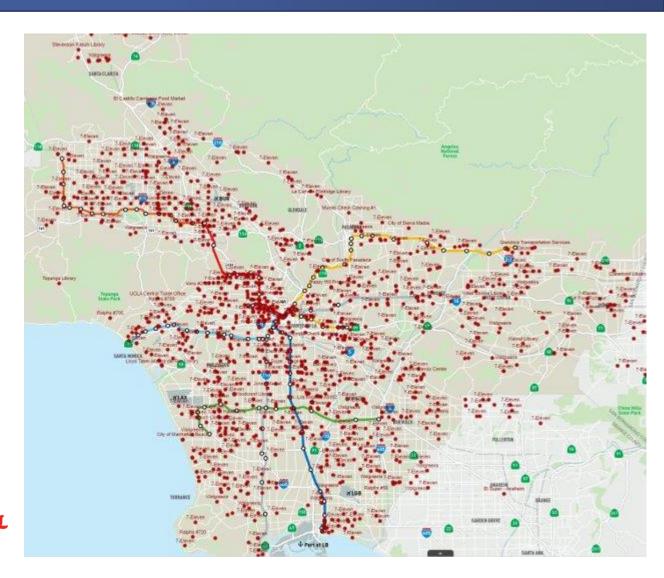












Phase 1-TAP Awareness

- 1) Outreach to cash customers
 - a) Conduct in person surveys/interviews and focus groups to understand the cash customer
 - I. Conduct focus groups with cash customers in high cash use areas (bus stops, EFC's)
 - II. Understand barriers to transitioning to TAP
 - b) Meet with bus operators for insight on cash paying customers and barriers to using/loading TAP on-board buses
 - c) Test loading TAP with cash on-board buses
- 2) Outreach findings and results
 - a) Create a robust marketing and information plan to mitigate/reduce barriers to transition cash customers to TAP
 - Outreach to highlight reduced fare and discount fare programs
 - II. Access to TAP cards through distribution of free TAP cards on high cash paying bus stops/lines
 - III.Continue the training of operators through "train the trainer" and Operator Rap sessions at Divisions







Phase 2-Fare Capping Public Hearing & Outreach

- Public Hearing Notice- Released 30 days prior to hearing date
- Public awareness outreach- to be released in conjunction with Public Notice
- Outreach— Info sessions with Community Organizations, Community Service Councils, Advisory Councils and Senior Centers to explain recommendations and receive input/feedback
 - Print and digital materials outlining recommendations and FAQs
 - Fact sheets, infographics and user scenarios to ease adoption of new changes
- Telephone Town Hall
- Training and Readiness—TAP Call Center, Metro Customer Center, OCI, Bus and Rail Ops, Transit Officers, LIFE program admins, etc.
- Monitor Phase 1 Effectiveness
 - Optimize phase 1 messaging based on survey and focus group findings
 - Review cash and TAP data to measure effectiveness



Next Steps

SEPT

Propose Fare Policy changes

Simplify fares to optimize fare capping

OCT - NOV

Conduct Public Outreach

Conduct Public Hearing

DEC

Request Board approval of Fare Policy changes



Regional Next Steps

- Coordinate with 25 TAP Partners to:
 - Reduce 750 fare products
 - Streamline/develop consensus on regional approach to fares
 - Standardize Senior and Child age criteria
 - Evaluate regional payment method to municipal operators
 - Develop regional timeline

























access























