

PROCUREMENT SUMMARY

PICKUP TRUCKS WITH LADDER RACKS AND LIFTGATES /DR123696000

1.	Contract Number: DR123696000	
2.	Recommended Vendor: Tom's Truck Center North County, LLC	
3.	Type of Procurement (check one): <input checked="" type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: 5/15/24	
	B. Advertised/Publicized: 5/15/24	
	C. Pre-Bid Conference: 5/22/24	
	D. Bids Due: 6/17/24	
	E. Pre-Qualification Completed: 7/10/24	
	F. Ethics Declaration Forms submitted to Ethics: 6/17/24	
	G. Protest Period End Date: 11/25/24	
5.	Solicitations Picked up/Downloaded: 7	Bids/Proposals Received: 4
6.	Contract Administrator: Anush Beglaryan	Telephone Number: (213) 418-3047
7.	Project Manager: Joe Guzman	Telephone Number: (562) 658-0232

A. Procurement Background

This Board Action is to approve Contract No. DR123696000 for the procurement of 15 pickup trucks with ladder racks and liftgates for the expansion of vehicles that support Metro’s Maintenance of Way Department. Board approval of contract award is subject to the resolution of any properly submitted protest(s), if any.

Invitation For Bids (IFB) No. DR123696 was issued on May 15, 2024 in accordance with Metro’s Acquisition Policy and the contract type is firm fixed price.

One amendment was issued during the solicitation phase of this IFB:

- Amendment No. 1, issued on June 3, 2024, revised the Scope of Services and Schedule of Quantities & Prices

A total of four bids were received on June 17, 2024.

B. Evaluation of Bids

This procurement was conducted in accordance and complies with Metro’s Acquisition Policy for a competitive sealed bid. The four bids received are listed below in alphabetical order:

1. Diversified Leasing
2. Elite Auto Network

3. Tom's Truck Center North County, LLC.
4. UAG Cerritos I, LLC.

The recommended firm, Tom's Truck Center North County, LLC., the lowest responsive and responsible bidder, was found to be in full compliance with the IFB's bid and technical requirements.

C. Price Analysis

The recommended bid price from Tom's Truck Center North County, LLC., has been determined to be fair and reasonable based upon adequate price competition, an Independent Cost Estimate (ICE), historical purchases, and the selection of the lowest responsive and responsible bidder. The recommended bid price of \$1,038,311.32 is 4.8% over the ICE of \$990,000.

	Bidder Name	Bid Amount	Metro ICE
1.	Tom's Truck Center North County, LLC.	\$1,038,311.32	\$990,000
2.	Diversified Leasing	\$1,078,021.71	
3.	UAG Cerritos I, LLC.	\$1,086,454.31	
4.	Elite Auto Network	\$1,341,291.08	

D. Background on Recommended Contractor

The recommended firm, Tom's Truck Center North County, LLC, has locations in Santa Ana and Santa Fe Springs, CA, and has been in business for over 70 years, resulting in experienced sales, service, and parts teams. Tom's Truck Center North County, LLC, is a full-service truck dealership offering a wide range of used trucks, commercial vehicles, commercial Electric Vehicles from GreenPower, REE, and the Class 8 Nikola product. Tom's Truck Center North County, LLC, also customizes any truck to meet customers' specific business needs and is an award-winning dealer and the only Isuzu dealer to have won the prestigious Ichiban ("Number 1" in Japanese) award every year since 1996.