

#### OFFICE OF EXTRAORDINARY INNOVATION

The Potential Role of **Public-Private Partnerships** in Delivering Metro Projects



## PUBLIC-PRIVATE PARTNERSHIPS (P3)

## **Public Sector** Common Interest **Private Sector**



# What is a Public-Private Partnership?

- > Collaboration between a public agency and a private company to deliver a public service or facility
- > Each party <u>shares its key skills</u> and takes on the risks it is <u>best</u> <u>able to manage</u>, leading to cost savings and project acceleration

## PUBLIC-PRIVATE PARTNERSHIPS (P3)

## Public Sector Common Interest Private Sector



# Why use a Public-Private Partnership?

- > Brings private-sector expertise, ingenuity, and rigor to building and managing public infrastructure
- > The skills and assets of each sector are shared, as are risks and potential rewards

### POTENTIAL P3 PUBLIC BENEFITS

#### > Faster Project Delivery Timeframes

Accelerate construction of high priority projects by compressing and overlapping project sequences

#### > Allows Greater Creativity & Technology Access

Use of advanced technologies or proprietary methods that are not generally available through standard procurement

#### > <u>Creates New & More Flexible Funding Access</u>

New sources of private debt and equity can be structured to be more flexible and minimize costly project risks



## KEY P3 COST SAVINGS

> Construction & Life-Cycle Cost Savings

Minimizes schedule and cost overruns and creates incentives for cost savings over the life of the project

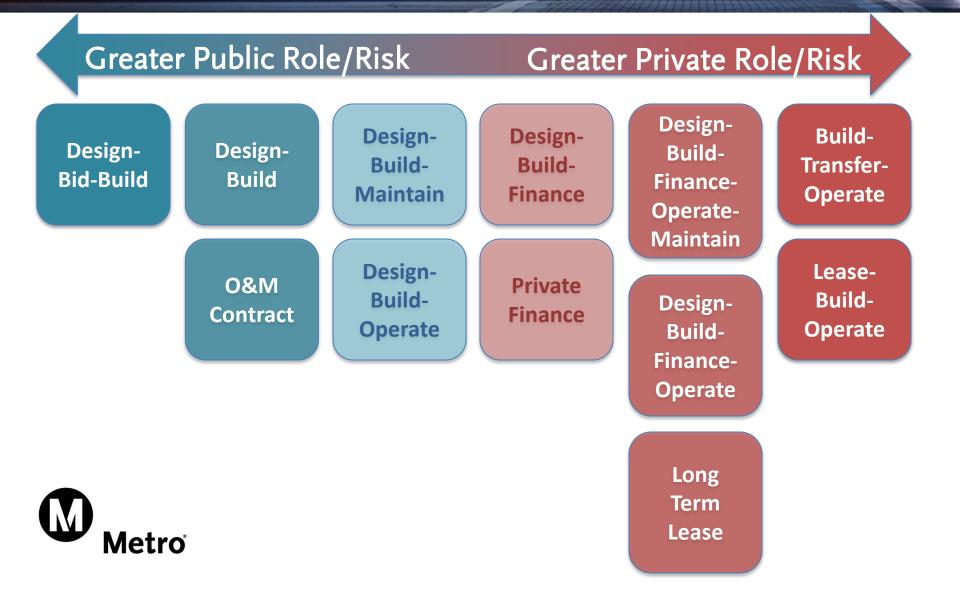
#### > Shifts Risks & Costs to Private Partner

Private assumption of project risks leads to more effective management and shields the public from potential costs

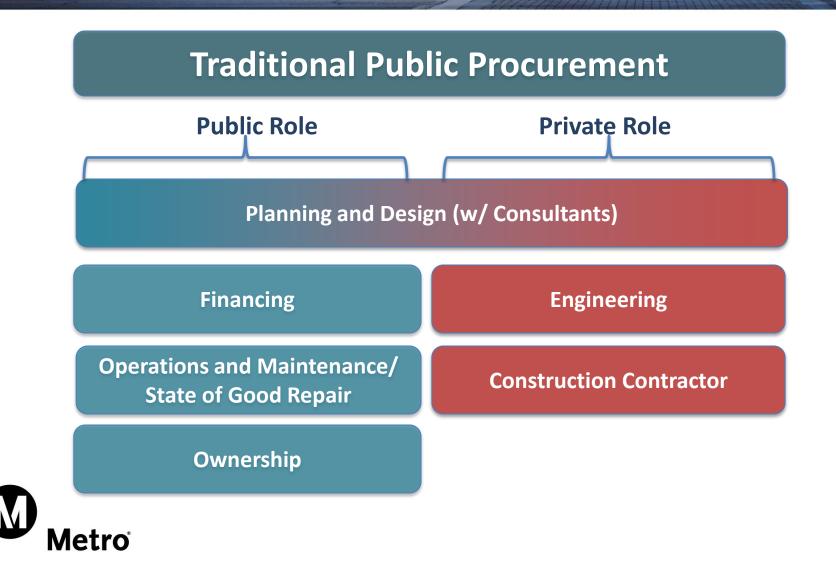
#### > Improves Project Performance

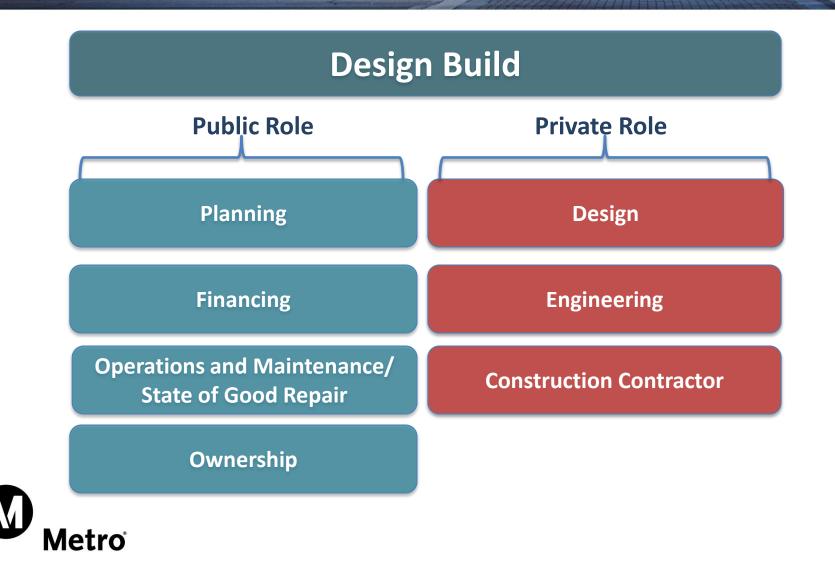
Performance and accountability for complex project tasks with built in financial incentives and penalties

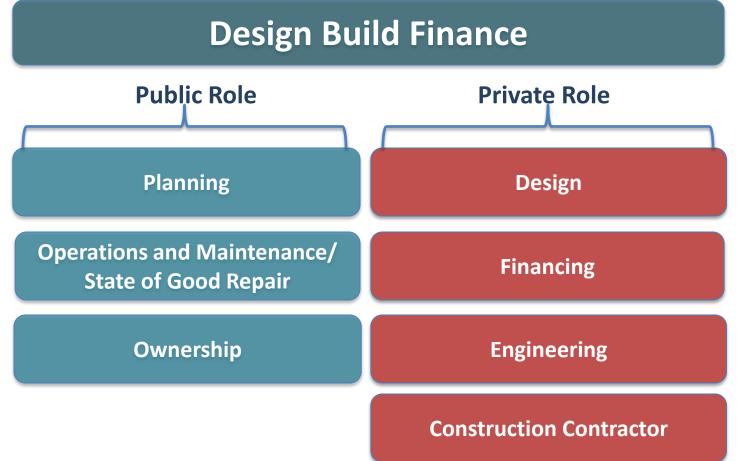




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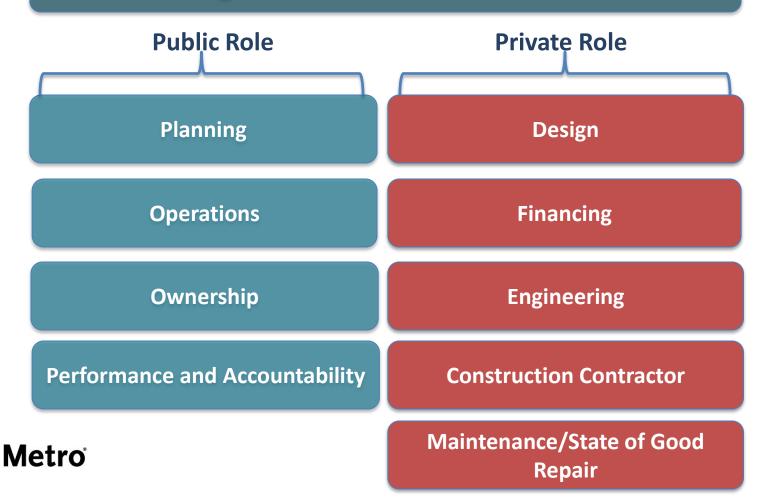




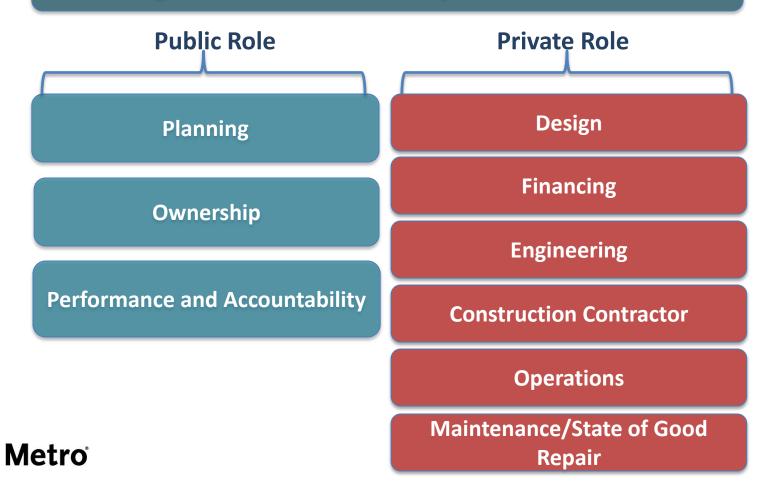




#### **Design Build Finance Maintain**



#### **Design Build Finance Operate Maintain**



## **P3 MISCONCEPTIONS**

- > P3s <u>**DO NOT privatize public resources</u>**. The public retains ownership and oversight of their investments.</u>
- > P3s <u>DO NOT lead to public sector job losses</u>. Any Metro P3 must meet state and county workforce standards, and be governed by Labor agreements.
- > Public services DO NOT take a backseat to private sector profits. Projects and performance agreements are designed to maximize public benefit.
- Smart P3s <u>DO NOT exclude small and local contractors</u>.
  P3s can and do include SBE and DBE requirements.



#### **TYPICAL PUBLIC AND PRIVATE ROLES**

#### **Public Sector Roles**

- > Corridor and project definition
- > Political/stakeholder
- > Environmental clearance

Metro

- > Financial feasibility and programming
- Ownership, oversight and accountability

#### **Private Sector Roles**

- > Financial/cash flow
- > Project design/ engineering
- Construction and project management
- > Deadlines/milestones
- > Facility management
- > System performance

## METRO P3 PRINCIPLES

- > **Public interest is paramount** The top priority is securing greater value than a fully public approach
- > Value for money must be clear The actual financial value of the P3 must clear, compared to a public model
- > Process must be fair and transparent Appropriate documentation, public notice and comment, full competition
- > Public ownership and control Private role is limited by public ownership and oversight with clear accountability mechanisms





## THANK YOU

