## TAP System Enhancements

November 17, 2016 Executive Management Committee Robin O'Hara, Deputy Executive Officer, TAP



### Item #42 TAP System Innovative Enhancements for Seamless Connectivity with Multi-Modal Mobility Programs

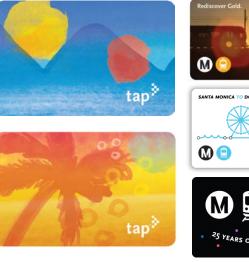
## <u>Action</u>

Execute Sole Source Contract with Vertiba, Inc. for Negotiable, Notto-Exceed Amount of \$4,750,000

## **Recommendation**

Authorize the Chief Executive Officer to award a sole source contract to Vertiba Inc., a Salesforce System Integrator to enhance the TAP system in order to achieve maximum interoperability with regional systems and services such as Bike Share, parking, ride-hailing companies, fare subsidy programs, electric vehicle car-sharing, gift card programs, mobility hubs and more in an amount not-to-exceed \$4,750,000

## TAP has grown to become the payment choice for LA County Transit







tap





- Nearly 700 fare types from 24 Agencies, + Metrolink and Access paratransit
- All Metro light rail and over 3800 regional buses accept TAP
- Nearly 29M regional transactions/month
- Nearly 400 LA County outlets selling over \$14M+ per month
- Over 1000 Employer, College, and Institutional transit benefit providers

### Due to the success of TAP, many services are interested in TAP integration.



## Innovative technology enables a seamless customer experience

Gift Card > Programs





< Ride-Hailing Services



**Regional TAP Account** 



#### **^Bike Share**

Parking > Services







< Fare Subsidy Programs

#### <EV Car-sharing

# TAP needs to grow to accommodate these needs





## **Included:**

## **Upgraded website and new mobile app**



- •One app that links TAP account to all services
- Manage multiple, multi-modal accounts for regional connectivity