

## PROCUREMENT SUMMARY

**P2000 FRICTION BRAKE SYSTEMS & AIR COMPRESSOR OVERHAUL  
179579/MA27583000**

1.	<b>Contract Number:</b> MA27583000	
2.	<b>Recommended Vendor:</b> Wabtec Passenger Transit	
3.	<b>Type of Procurement (check one):</b> <input type="checkbox"/> IFB <input checked="" type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input checked="" type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	<b>Procurement Dates:</b>	
	<b>A. Issued:</b> 4/27/17	
	<b>B. Advertised/Publicized:</b> N/A	
	<b>C. Pre-Proposal Conference:</b> N/A	
	<b>D. Proposals Due:</b> 6/8/17	
	<b>E. Pre-Qualification Completed:</b> 8/21/17	
	<b>F. Conflict of Interest Form Submitted to Ethics:</b> 7/19/17	
	<b>G. Protest Period End Date:</b> 11/17/17	
5.	<b>Solicitations Picked up/Downloaded:</b> 1	<b>Proposals Received:</b> 1
6.	<b>Contract Administrator:</b> Jean Davis	<b>Telephone Number:</b> 213/922-1041
7.	<b>Project Manager:</b> Brian McNeeley	<b>Telephone Number:</b> 310/643-3804

**A. Procurement Background**

This Board Action is to approve Contract No. MA27583000 in support of Metro's Green Line Light Rail Vehicle (LRV) to procure services required for the complete overhaul and repair of the brake system valves and components including air compressor. The existing brake system valves and components on the Siemens P2000 passenger rail cars were designed and built by the original equipment manufacturer (OEM), Wabtec Passenger Transit (Wabtec). It was determined by Metro's engineering and operations team to ensure full operational capability that the overhaul of the P2000 rail car brake systems valves and components be overhauled by the Wabtec.

The non-competitive Request for Proposal (RFP) was issued to the Wabtec on April 7, 2017, and the contract type is an Indefinite Delivery, Indefinite Quantity (IDIQ).

Two amendments were issued during the solicitation phase of this RFP:

- Amendment No. 1, was issued on May 9, 2017, to extend the proposal due date revise the critical dates;
- Amendment No. 2, was issued on May 26, 2017, to further extend the proposal due date to June 8, 2017.

**B. Evaluation of Proposal**

This is a single source procurement that is consistent with Public Utility Code §130237, for the duplication or replacement of existing equipment already in use. Metro's

technical staff conducted technical fact-finding meetings and a technical evaluation of the technical proposal. The proposal was evaluated based on the proposed labor hours, proposed assigned technical personnel and labor categories. The proposal was found to be technically acceptable.

The firm recommended for award, Wabtec Passenger Transit, was found to be in full compliance with the proposal requirements.

**C. Cost/Price Analysis**

In accordance with Metro’s Acquisition Policy for a single source acquisition a cost analysis was conducted by Metro’s Estimating Department. Based on Metro’s cost analysis there was a unit price variation of 11.3% between the unit price offered and our unit cost analysis. In assessing the variance, it was concluded that the price difference was attributed to the product being a specialty item with no other manufacturing source; therefore, Metro would be expected to pay a premium for the procurement of this specialty product. Based on the cost analysis performed, the total proposed price was considered fair and reasonable.

<b>Proposer Name</b>	<b>Proposal Amount</b>	<b>Metro ICE</b>
Wabtec Passenger Transit	\$3,328,499	\$2,926,404

**D. Background on Recommended Contractor**

Wabtec was formed in November 1999 when Westinghouse Air Brake Company merged with Motive Power Industries, Inc. The original Westinghouse Air Brake Company was founded in 1869. Wabtec manufactures a broad range of products for locomotives, freight cars and passenger transit vehicles. These products include a vast array of pneumatic, electronic and mechanical devices such as braking equipment, controllers, and couplers for the transit industry worldwide. Wabtec has been providing rail equipment and services in the United States for 130 years.