

## PROCUREMENT SUMMARY

PROCUREMENT OF FIVE 60' ARTICULATED ZERO EMISSION  
TRANSIT BUSES/OP28367-001

1.	<b>Contract Number:</b> OP28367-001		
2.	<b>Contractor:</b> New Flyer America Inc.		
3.	<b>Mod. Work Description:</b> Modify quantities of base buy vehicles and charging equipment		
4.	<b>Contract Work Description:</b> Manufacture and delivery of 35 60' foot zero emission buses		
5.	<b>The following data is current as of:</b>		
6.	<b>Contract Completion Status</b>		<b>Financial Status</b>
	<b>Contract Awarded:</b>	07/27/17	<b>Contract Award Amount:</b> \$60,050,097 (\$51,211,033 for vehicles, chargers, taxes & delivery plus NTE \$8,839,064 for optional configurations)
	<b>Notice to Proceed (NTP):</b>	11/15/17	<b>Total of Modifications Approved:</b> 0
	<b>Original Complete Date:</b>	09/16/19	<b>Pending Modifications (including this action):</b> \$7,901,862 (\$7,371,287 vehicles & chargers + \$530,575 spare parts & training)
	<b>Current Est. Complete Date:</b>	09/16/19	<b>Current Contract Value (with this action):</b> \$67,951,959 (\$58,582,320 vehicles, chargers, taxes & delivery plus NTE \$9,369,639 optional configurations & spares)
7.	<b>Contract Administrator:</b> Elizabeth Hernandez		<b>Telephone Number:</b> (213) 922-7334
8.	<b>Project Manager:</b> Steven Schupak		<b>Telephone Number:</b> (213) 617-6294

**A. Procurement Background**

This Board Action is to approve Contract Modification No. 1 to increase the Contract quantities of the 60-foot Low Floor Zero Emission Transit Bus Contract for:

- 1) Base buy vehicles from 35 to 40;
- 2) On route/opportunity chargers from 7 to 8; and
- 3) Shop/division chargers from 1 to 2.

This change to the Contract supports Metro's bus fleet replacement plan for the manufacture and delivery of 60' zero emission buses from New Flyer of America Inc. The increase in vehicle and charger quantities for the base buy allows for award of vehicles approved by the FTA's LoNo Emission Deployment Program grant. Under the grant, LACMTA will receive \$4.275 million towards battery electric zero-emission buses and charging equipment to serve the Metro Orange Line rapid transit corridor.

This Contract Modification will be processed in accordance with Metro's Acquisition Policy and the contract type is a firm fixed price.

- On July 27, 2017, Contract No. OP28367-001 was awarded to New Flyer America Inc. for the manufacture and delivery of thirty-five (35) 60' zero emission transit buses in the amount of \$51,211,033, including charging equipment, taxes and delivery.
- An additional not-to-exceed amount of \$8,839,064 was awarded for optional vehicle features, spare parts, and training aids for a total combined contract amount not-to-exceed \$60,050,097.
- FTA awarded a grant to LACMTA under the LoNo Emission Deployment Program for the purchase of five (5) battery electric zero-emission buses and charging stations equipment to serve the Metro Orange Line.
- This Modification will increase the base buy from 35 to 40 vehicles, on-route opportunity chargers from 7 to 8, and shop/depot chargers from 1 to 2 for an increase in the firm fixed price amount for vehicles, charging equipment, taxes and delivery from \$51,211,033 to \$58,582,320  
Due to the additional five vehicles, the not-to-exceed amount of \$8,839,064 for the optional vehicle features, spare parts, and training aids will increase to \$9,369,639 for a total combined contract amount of \$67,951,960.

(Refer to Attachment B – Contract Modification/Change Order Log)

## **B. Cost/Price Analysis**

The recommended prices for the increase in quantities of the vehicles, on-route opportunity chargers; shop/depot chargers, and optional vehicle configuration items are the same as the Base prices defined in the existing Contract. These prices are fair and reasonable based upon adequate price competition evaluated during the solicitation phase for 60' ZE buses, and is consistent with the award to New Flyer America Inc. for Contract No. OP28367-001.