PROCUREMENT SUMMARY

GETAC TABLETS & MOUNTS DR54997000

| 1. | Contract Number: DR54997000 | | |
|----|--|--------------------------|--|
| 2. | Recommended Vendor: Golden Star Technology, Inc. (GST) | | |
| 3. | Type of Procurement (check one): ⊠ IFB ☐ RFP ☐ RFP-A&E | | |
| | ☐ Non-Competitive ☐ Modification ☐ Task Order | | |
| 4. | Procurement Dates: | | |
| | A. Issued : June 13, 2018 | | |
| | B. Advertised/Publicized: June 14, 2018 | | |
| | C. Pre-Bid Conference: N/A | | |
| | D. Proposals Due: July 6, 2018 | | |
| | E. Pre-Qualification Completed: Pending | | |
| | F. Conflict of Interest Form Submitted to Ethics: July 6, 2018 | | |
| | G. Protest Period End Date: July 25, 2018 | | |
| 5. | Solicitations Picked | Bids/Proposals Received: | |
| | up/Downloaded: 12 | 1 | |
| | | | |
| 6. | Contract Administrator: | Telephone Number: | |
| | Anush Beglaryan | (213) 418-3047 | |
| 7. | Project Manager: | Telephone Number: | |
| | Mauro Arteaga | (213) 922-2953 | |

A. Procurement Background

This Board Action is to approve Contract No. DR54997000 issued in support of Metro's Farebox Upgrade Project, to procure Getac brand tablets, mounts and additional warranty. Board approval of contract awards are subject to resolution of any properly submitted protest.

IFB No. DR54997 was issued in accordance with Metro's Acquisition Policy and the contract type is a firm fixed price.

Two amendments were issued during the solicitation phase of this IFB:

- Amendment No. 1, issued on July 2, 2018 amended Exhibit 2 Schedule of Quantities & Prices;
- Amendment No. 2, issued on July 3, 2018 clarified California Recycling Fee;

A total of one bid was received on July 6, 2018. Metro staff conducted a market survey to determine why there were no other bid submittals as per the Acquisition Policy and Procedures Manual. Only one firm responded. The firm stated they just decided not to bid.

B. Evaluation of Bids

This procurement was conducted in accordance, and complies with LACMTA's Acquisition Policy for a competitive sealed bid. One bid was received from Golden Star Technology, Inc. (GST). GST met all of the requirements specified in the IFB and was determined to be technically responsive.

C. Price Analysis

The recommended bid price from GST was evaluated in compliance with Metro's Acquisition Policies and Procedures. Staff conducted a price analysis of the bid. Based on the price analysis, technical analysis, fact-finding and clarifications with the bidder, then final agreed to price of \$5,877,413.32 has been determined to be fair and reasonable.

| Bidder Name | Bid Amount | Metro ICE |
|------------------------------------|-----------------|----------------|
| Golden Star Technology, Inc. (GST) | \$ 5,877,413.32 | \$5,504,456.00 |
| | | |

D. <u>Background on Recommended Contractor</u>

The recommended firm, Golden Star Technology, Inc. (GST) located in Cerritos, California has been in business for 30 years, and is a leader in the field of advanced information technology and audio visual solutions. GST serves customers both in the United States and in Asia. GST is a woman-owned minority business.

Although GST has not done business with Metro, it has extensive experience with agencies such as the County of Los Angeles, Long Beach Unified School, District, County of Riverside and many others.