

PROCUREMENT SUMMARY

HEAVY DUTY RAIL RECOVERY TRUCK (RAIL EMERGENCY RESPONSE UNIT)
OP51822000

1.	Contract Number: OP51822000	
2.	Recommended Vendor: Brandt Road Rail	
3.	Type of Procurement (check one): <input checked="" type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: 03/30/2018	
	B. Advertised/Publicized: 04/02/2018	
	C. Pre-Bid Conference: 04/11/2018	
	D. Bids Due: 05/17/2018	
	E. Pre-Qualification Completed: 07/9/2018	
	F. Conflict of Interest Form Submitted to Ethics: 05/18/2018	
	G. Protest Period End Date: 09/20/2018	
5.	Solicitations Picked up/Downloaded: 11	Bids Received: 1
6.	Contract Administrator: Aryani L. Guzman	Telephone Number: 213-922-1387
7.	Project Manager: Dan Ramirez	Telephone Number: 562-658-0231

A. Procurement Background

This Board Action is to approve Contract No. OP51822000 issued in support of the procurement of a heavy duty rail recovery truck. Board approval of contract award is subject to resolution of any properly submitted protest.

IFB No. OP51822 was issued in accordance with Metro's Acquisition Policy and the contract type is a Firm Fixed Price.

One amendment was issued during the solicitation phase of this IFB:

- Amendment No. 1, issued on April 18, 2018, revised the bid due date.

A total of one bid was received on May 17, 2018.

B. Evaluation of Bids

This procurement was conducted in accordance, and complies with Metro’s Acquisition Policy for a single bid from Brandt Road Rail.

Brandt Road Rail was determined to be responsive and responsible to the IFB requirements, and in full compliance with the technical requirements.

Market Survey

Metro staff conducted a market survey to determine the reasons for the lack of formal bid responses to this IFB from other suppliers/distributors.

Ten firms downloaded the solicitation and based on staff’s communication with the plan-holders, eight indicated they were unable to meet the technical specifications. The two remaining plan-holders indicated they were unable to submit a competitive price. Staff also determined that there were no restrictive elements in the IFB requirements, and that the solicitation was conducted in a competitive environment.

C. Price Analysis

The recommended bid price from Brandt Road Rail is the result of an open competitive bid process in a competitive environment. The bidder prepared its bid with the expectation of adequate price competition. Both Metro and the supplier anticipated there would be more than one acceptable bid submitted. The formal bid received reflects this anticipated competition. Overall the total bid price has been deemed fair and reasonable.

Bidder Name	Bid Amount	Metro ICE
Brandt Road Rail	\$1,429,680	\$1,450,000

D. Background on Recommended Contractor

The recommended firm, Brandt Road Rail, located in Saskatchewan, Canada, has been in business for 80 years and is a leader in machine manufacturing, engineering, design and development of top heavy duty equipment. Their products are used in 20 countries and on several continents including Australia, North America and Europe. Brandt Road Rail has provided heavy duty rail car mover trucks to Hensel Phelps/Herzog JV (Los Angeles, CA) and Foothill Transit (Azusa, CA).