

PROCUREMENT SUMMARY

RAIL OPERATIONS CENTER PASSENGER INFORMATION SYSTEM/OP111922000

1.	Contract Number: OP111922000	
2.	Recommended Vendor: B&C Transit Inc.	
3.	Type of Procurement (check one): <input type="checkbox"/> IFB <input checked="" type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input type="checkbox"/> Non-Competitive <input type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	Procurement Dates:	
	A. Issued: 6/20/2018	
	B. Advertised/Publicized: 6/20/2018	
	C. Pre-Bid Conference: N/A	
	D. Proposals/Bids Due: 7/20/2018	
	E. Pre-Qualification Completed: 9/19/2018	
	F. Conflict of Interest Form Submitted to Ethics: 08/02/2018	
	G. Protest Period End Date: 10/19/2018	
5.	Solicitations Picked Up/Downloaded: 19	Bids Received: 2
6.	Contract Administrator: Edmund Gonzales	Telephone Number: 213/418-3073
7.	Project Manager: Rupert Bicarme	Telephone Number: 213/418-3396

A. Procurement Background

This Board Action is to approve Contract No. OP111922000 in support of Metro's Rail Operations Center (ROC) to procure and upgrade the Transit Passenger Information System (TPIS) to support the Crenshaw/LAX Line and Purple Line expansions. The system upgrade will provide greater capability to display real-time information regarding rail line arrivals and departures at stations and allow enhanced ability to provide passenger information. Board approval of contract award is subject to resolution of any properly submitted protest, if any.

The RFP was issued in accordance with Metro's Acquisition Policy and the contract type is a Firm Fixed Price.

One amendment was issued during the solicitation phase of the RFP:

- Amendment No. 1, issued on July 10, 2018; provided planholders list to potential proposers.

A total of two proposals were received on July 20, 2018.

B. Evaluation of Proposals

This procurement was conducted in accordance with, and complies with LACMTA's Acquisition Policy for a competitive RFP using evaluation criteria and factors. Respondents were evaluated based on the following evaluation criteria and weights:

Degree of the Prime's Skills and Experience	30%
Experience and Capabilities of the Firms on the Contractor's Team	20%
Effectiveness of Management Plan & Ability to Meet Schedule	25%
Price	<u>25%</u>

Total 100%

The firms that submitted proposals are listed below in alphabetical order:

1. B&C Transit, Incorporated
2. JM Fiber Optics

The firms were deemed responsive to the RFP requirements.

The Source Selection Committee (SSC) conducted a technical evaluation of proposals received from B&C Transit, Inc. and JM Fiber Optics, Inc. The SSC found B&C Transit's proposal to be technically responsive and responsible to the RFP Statement of Work (SOW) requirements. B&C Transit's technical proposal satisfactorily responded to all the TPIS system requirements defined in the RFP.

The SSC determined that B&C Transit has a sound history of providing support to Metro's end users and maintenance staff by responding to any questions or resolving all issues.

The SSC found that JM Fiber Optics' TPIS system was entirely different than the TPIS system defined in Metro's RFP. The TPIS System defined in the RFP is a sequel database driven by a state of the art product available in the open market. The TPIS defined in the RFP has proven to be successful in the most recent TPIS installation at ROC for Expo II and Foothill Extension 2A.

The SSC also found that JM Fiber Optics' proposed TPIS system was more prone to failures as has been experienced on Metro's Red, Blue, Green, and Pasadena\Gold Lines. The following is a summary of the SSC's ranking/scores for this procurement:

	Firm	Average Score	Factor Weight	Weighted Average Score	Rank
	B&C Transit, Inc.				
	Degree of Prime's Skills and Experience	80.00	30.00%	24.00	
	Experience & Capabilities of the Firms	76.66	20.00%	15.33	
	Effectiveness of Mgmt. Plan & Ability to Meet Schedule	80.00	25.00%	20.00	
	Price	51.42	25.00%	12.86	
	Total		100.00%	72.19	1
	JM Fiber Optics				
	Degree of Prime's Skills and Experience	47.22	30.00%	14.17	
	Experience & Capabilities of the Firms	40.00	20.00%	8.00	

	Effectiveness of Mgmt. Plan & Ability to Meet Schedule	46.66	25.00%	11.67	
	Price	100.00	25.00%	25.00	
	Total		100.00%	58.84	2

The firm recommended for award, B&C Transit, Inc. was found to be in full compliance with the RFP, technical requirements and received the highest ranking.

C. Cost/Price Analysis

The recommended total price has been determined to be fair and reasonable based on adequate price competition, cost analysis, technical evaluation and negotiation. Staff conducted a cost analysis of B&C's transit's price proposal, as the price offer from JM Fiber Optics was not comparable. The recommended price is 1.4% lower than Metro's Independent Cost Estimate.

Proposer Name	Proposed Price	Negotiated Price	Metro ICE
B&C Transit, Inc.	\$1,712,150	\$1,678,046	\$1,701,820
JM Fiber Optics	\$862,783	\$862,783	

D. Background on Recommended Contractor:

B&C Transit, Inc., located in Oakland, CA, has been in business for 19 years. They serve the public transit sector in automated train control design, technical engineering, system installations, network control, and station communications. B&C Transit has provided similar products to other transit agencies including Miami-Dade Transit, Phoenix Valley Metro Rail and Hampton Roads Transit (HRT) Norfolk. B&C has also provided satisfactory products and services to Metro on previous awarded goods and services.