

OFFICE OF EXTRAORDINARY INNOVATION

MOBILITY ON DEMAND PILOT Oct. 18, 2018



MOBILITY ON DEMAND

- \$1.35M FTA Sandbox Demonstration grantee
- First and last mile rides to and from 3 transit stations
- Partnership driven

access





PILOT GOALS

- Test new method to get customers to/from stations
- Open mobility benefits provided by TNCs to larger group of users
- Create a replicable business model





OVERVIEW

Rides will be

- Shared
- Affordable
- Accessible

Timeline

- January 2019
 launch
- 12 month pilot with option to extend



KEY DIFFERENCES

Mobility on Demand

- Serving first and last mile rides to/from Metro stations
- 1 year of operation with option for one additional year
- 3 zones focused around Metro stations
- Testing a business model using independent contractors
- Mixed fleet of driver-owned vehicles, inspected and approved by Via
- Lite TAP integration for pilot period

Metro

 Rides are requested using Via's app or Via's call center

MicroTransit Pilot

- Serving all trip types
- Up to three years of operations in pilot phase
- Number and types of zones to be determined
- Testing a business model using Metro operators
- Mixed fleet of vehicles to be leased by private sector
- TAP Integration anticipated
- Rides are requested using an app and call center

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METHODOLOGY

Criteria Considered

- Geographic diversity
- Thresholds for percentage of low income and minority populations
- Current first and last mile access
- Compelling use-cases to test

Process

- Worked with service planning to shortlist stations based on criteria
- Worked with Via and analyzed list to determine where Via can provide the greatest value
- Negotiated total square mileage to maximize value of service



STATION SELECTIONS

Mobility on Demand Pilot Metro Service Area



NORTH HOLLYWOOD

North Hollywood Catchment Area

Legend



Catchment area = customers within this area can request rides to/from the North Hollywood station

*Catchment area is subject to refinement

0.425



EL MONTE

El Monte Catchment Area

Legend

- El Monte Station
- El Monte Metrolink Station
- Metrolink
 - Catchment Area*
- Catchment area = customers within this area can request rides to/from the El Monte station
- *Catchment area is subject to refinement

0.275

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ARTESIA

Artesia Catchment Area





Catchment area = customers within this area can request rides to/from the Artesia station

*Catchment area is subject to refinement



OPERATION DETAILS

- Monday Friday, 6:00am-8:00pm
- Via's mobile application and call center
- Credit cards or pre-paid debit cards
- Wheelchair accessible vehicles





BACKGROUND CHECKS

- Independent contractor drivers
- FTC accredited consumer reporting agency runs checks
- DMV's Employer Pull Notice Program
- Meets all CPUC requirements





FARES

Eligibility

Input TAP card number No TAP card number provided Registered LIFE Participants Amount \$1.75 base fare Base fare + \$2 Free







PILOT COSTS

Project Costs	
12-month contract with Via	\$2,506,410
Pass through to grant partners	\$750,000
Admin., signage & striping	\$130,500
Total Project Costs	\$3,386,910
Funding Sources	
FTA grant (\$750k pass through and \$600k Metro allocation)	\$1,350,000
Via's risk sharing contribution	\$286,650
Metro's net local match	\$1,750,260
Total Funding Sources	\$3,386,910



MEASURING SUCCESS

Project Goals	Key Performance Indicator	Targets
1. Improve mobility by increasing ridership for the Agency through pilot service	Number of trips per week	1000 trips/week
2. Provide a reliable, high quality FLM customer experience	Average wait time	10 minutes or less
	Average ride feedback rating	Average ride rating of 4.5
	Percent demand met	80%
3. Increase vehicle utilization of FLM vehicles by aggregating multiple riders into single vehicles when possible	Average riders per driver per hour	2.5 rides per driver hour
4. Ensure access for disadvantaged populations through LEP enabled call center and affordability of service	Percent demand met; average wait times	80%; 10 minutes or less
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5. Ensure cost efficiency to the Agency and the Contractor	Utilization (Average rides per driver hour)	2.5 rides per driver hour

INNOVATIVE CHARACTERISTICS

- Via's risk-sharing contribution
- Data sharing
- Ability to iterate
- Insurance and indemnification





QUESTIONS?

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