

## PROCUREMENT SUMMARY

## LEXRAY SOFTWARE MAINTENANCE SERVICE/PS126167000-30896

1.	<b>Contract Number:</b> PS126167000-30896	
2.	<b>Recommended Vendor:</b> MobilPrise, Inc. dba LexRay	
3.	<b>Type of Procurement (check one):</b> <input type="checkbox"/> IFB <input type="checkbox"/> RFP <input type="checkbox"/> RFP-A&E <input checked="" type="checkbox"/> Non-Competitive <input checked="" type="checkbox"/> Modification <input type="checkbox"/> Task Order	
4.	<b>Procurement Dates:</b>	
	A. Issued: N/A	
	B. Advertised/Publicized: N/A	
	C. Pre-Proposal Conference: N/A	
	D. Proposals Due: N/A	
	E. Pre-Qualification Completed: March 5, 2019	
	F. Conflict of Interest Form Submitted to Ethics: February 19, 2019	
	G. Protest Period End Date: N/A	
5.	<b>Solicitations Picked up/Downloaded:</b> N/A	<b>Bids/Proposals Received:</b> N/A
6.	<b>Contract Administrator:</b> Aielyn Dumaua	<b>Telephone Number:</b> (213) 922-7320
7.	<b>Project Manager:</b> Susan Walker	<b>Telephone Number:</b> (213) 922-7464

**A. Procurement Background**

This Board Action is to:

- a) Ratify and execute Contract No. PS126167000-30896 for software maintenance services incurred from January 1, 2015 through March 31, 2019 in the amount of \$1,226,863; and
- b) Execute Contract Modification No. 1 to Contract No. PS126167000-30896 in the amount of \$531,136, for continued software maintenance services for the period April 1, 2019 through December 31, 2020

Total contract amount, including modification, will be \$1,757,999. This is a single source procurement issued in accordance with Metro's Acquisition Policy and the contract type is a firm fixed price.

In February 2013, Metro entered into a sole-source procurement with LexRay for the development of Mobile Operations Platform, which included hardware equipment, customized software applications and licenses. However, Metro inadvertently failed to pay software maintenance fees since calendar year 2015. In addition, continued LexRay maintenance service is required through December 31, 2020.

The LexRay Mobile Operations Platform is a proprietary technology used by Metro to enhance situational awareness at rail stations and other critical Metro locations, and increase incident and emergency response time of Metro staff and law enforcement officers.

## **B. Cost/Price Analysis**

The recommended contract price has been found to be fair and reasonable based upon price analysis, including the review of invoices submitted for services rendered during January 1, 2015 through March 31, 2019 and price proposal for continued services during April 1, 2019 through December 31, 2020. Based on the price analysis, technical analysis, fact-finding, and clarifications, the total agreed to price of \$1,757,999, including Modification No. 1, has been determined to be fair and reasonable.

	<b>Proposer Name</b>	<b>Proposal Amount</b>	<b>Metro ICE</b>	<b>Final Amount</b>
1.	MobilPrise, Inc. dba LexRay			
	Original Contract	\$1,226,863	\$1,226,863	\$1,226,863
	Modification No. 1	\$ 531,136	\$ 531,136	\$ 531,136
	Total	\$1,757,999	\$1,757,999	\$1,757,999

## **C. Background on Recommended Contractor**

The recommended firm, MobilPrise, Inc. dba LexRay, is headquartered in Downers Grove, Illinois. It has been in business since 2008 and is a mobility technical company that provides applications, video and systems interfaces on mobiles.

LexRay's patented technologies allow integration of enterprise solutions in the fields of biometrics, facial recognition, artificial intelligence, Internet of Things (IoT) technologies, mobile emergency operations centers, object recognition, person of interest, threat detection, real-time alerts, multi-location intelligence, gender detection, ethnicity detection, age detection, emotion detection, heat maps, forensic video, deep learning, gesture recognition, access control, drone connectors, computer dispatching system, predictive analytics, continuity of operations planning and all types of mobile applications.

The LexRay Mobile Operations Platform allows seamless integration with a wide variety of IoT products and systems. It has been implemented within industries such as government, law enforcement, ID management, smart cities, energy sector, airports, harbors and ports, NFL and MLB, casinos and hotels, stadiums and events, mobile carriers, online-to-offline, manufacturing, education and retail. Clients include the Los Angeles County Sheriff Department, Santa Ana Police, Regional Transportation Transit and StubHub in support of the LA Chargers and LA Galaxy games.

LexRay has been providing Metro with software maintenance service on the LexRay Mobile Operations Platform, including licenses, hardware equipment and software customization upgrade, since 2013 and performance has been satisfactory.