PROCUREMENT SUMMARY

SCADA AS NEEDED TASK ORDER SUPPORT SERVICES / OP177320000PS57993

1.	Contract Number: OP177320000PS57993	
2.	Recommended Vendor: ARINC Incorporated, a Delaware corporation and wholly	
	owned subsidiary of Raytheon Technologies, a Delaware corporation	
3.	Type of Procurement (check one): ☐ IFB ☐ RFP ☐ RFP-A&E	
4.	Procurement Dates:	
	A. Issued: December 27, 2018	
	B. Advertised/Publicized: N/A	
	C. Pre-Proposal Conference: N/A	
	D. Proposals Due : February 28, 2019	
	E. Pre-Qualification Completed: September 16, 2019	
	F. Conflict of Interest Form Submitted to Ethics: February 22, 2021	
	G. Protest Period End Date: N/A	
5.	Solicitations Picked	Bids/Proposals Received:
	up/Downloaded:	
	1	1
6.	Contract Administrator:	Telephone Number:
	Ernesto N. DeGuzman	(213) 922-7267
7.	Project Manager:	Telephone Number:
	David Chu	(213) 418-3042

A. Procurement Background

This Board Action is to approve a sole source, task order-based Contract No. OP177320000PS57993 issued for Supervisory Control and Data Acquisition (SCADA) system for as needed engineering maintenance and support services.

A Request for Proposal (RFP) was issued on December 27, 2018 in accordance with Metro's Acquisition Policy for sole source procurements and the contract type is firm fixed unit rate. A 10% DBE goal was assigned to this procurement.

One (1) amendment was issued during the solicitation phase of this RFP to extend the proposal due date to February 28, 2019.

The proposal was received from ARINC on February 28, 2019.

B. Evaluation of Proposal

The proposal was evaluated by staff from Metro's Maintenance of Way (SCADA Engineering) department. The proposal was evaluated for technical and financial merit, experience and expertise, and understanding of the work.

During the solicitation phase of this procurement, ARINC was acquired by Raytheon and subsequently, both ARINC and Raytheon were acquired by Rockwell Collins, and then United Technologies Corporation. These acquisitions resulted in two

prolonged rounds of restructuring. While negotiations were in progress, both Metro and ARINC also experienced staffing shortfalls which further added to the delay.

ARINC submitted 25 exceptions to Metro's requirements on Liability and Indemnification; Rights in Technical Data, Patents and Copyrights; and Software Licensing. All were satisfactorily resolved as a result of lengthy negotiations.

During clarifications and negotiations from March 2019 through February 2021, the Metro project team also conducted several interviews. ARINC's project manager and key team members had an opportunity to present their qualifications and respond to Metro's questions.

Qualifications Summary of Proposer

ARINC Incorporated is a United Technologies Company. It was established in 1929 and is a major provider of transport communications and systems engineering solutions for the aviation, defense, and transportation industries, among others.

C. Cost Analysis

The recommended unit rates were determined to be fair and reasonable based upon a comparison with rates under a prior similar service contract, Metro's independent cost estimate, cost analysis, technical evaluation, and fact finding. Each individual task order will comply with all requirements of Metro's Acquisition Policy and the terms of the contract.

D. <u>Background on Recommended Contractor</u>

ARINC Incorporated, a part of Collins Aerospace, is located in Marina del Rey, California and has been in business since 1929. It is a leader in the field of transportation communications. In November 2013, ARINC was selected by Metro as the provider of SCADA maintenance and engineering services after a competitive procurement. Since then, ARINC has performed satisfactorily as Metro's SCADA maintenance and support partner.