



Board Report

File #: 2018-0585, File Type: Contract

Agenda Number: 22.

**OPERATIONS, SAFETY, AND CUSTOMER EXPERIENCE COMMITTEE
NOVEMBER 15, 2018**

SUBJECT: STAINLESS STEEL ANTI-GRAFFITI FILM INSTALLATION AND REPLACEMENT SERVICES

ACTION: AWARD CONTRACT

RECOMMENDATION

CONSIDER:

- A. FINDING that the procurement of stainless steel, anti-graffiti film installation and replacement services for all Metro facilities pursuant to Public Utilities Code (PUC) Section 130237, constitutes a single source procurement method for the sole purpose of duplicating or replacing supply, equipment or material already in use; and
- B. AUTHORIZING the Chief Executive Officer to award a non-competitive five-year firm fixed unit rate Contract No. OP1141410003367 to Graffiti Shield, Inc. to provide stainless steel, anti-graffiti film installation and replacement services for all Metro facilities for a not to exceed amount of \$14,919,070 for the three-year base period and a not to exceed amount of \$11,835,168 for the two, one year options for a combined not to exceed total amount of \$26,754,238, effective February 3, 2019.

(REQUIRES 2/3 VOTE OF THE BOARD)

ISSUE

The existing contract will expire on February 2, 2019. In order to ensure uninterrupted stainless steel anti-graffiti film installation and replacement services, a new contract award is required effective February 3, 2019.

BACKGROUND

In January 2013, a pilot program was implemented to install and replace stainless steel anti-graffiti film at selective Metro stations. This program was developed in an effort to improve stations' overall appearance and cleanliness, mitigate graffiti and protect the stainless steel surfaces against vandalism. Internal estimates at the time established a projected cost savings of \$6.52 per square foot utilizing a sacrificial film compared to mechanical restoration of the steel surface. Furthermore, it

was not known initially if the film could satisfactorily cover already damaged surfaces, be easily peeled away by vandals, or otherwise damaged in any way. By the end of the 10 month pilot period, the material was proven to effectively cover vandalism for an improved appearance, was rarely tampered with or peeled, and offered satisfactory protection against damage to the steel surface by cutting or etching. The turnaround time to remove and replace damaged film was less than 10 percent of the time to mechanically restore surfaces and was less disruptive to patrons. With these positive results the pilot program was determined to be successful. A five year contract was awarded with an effective start date of February 3, 2014 to include all Metro bus and rail stations system-wide. This contract will expire on February 2, 2019.

The stainless steel anti-graffiti film product was exclusively developed for Metro's use in an effort to improve facilities overall condition and mitigate vandalism. A market survey was conducted which revealed there is no comparable stainless steel anti-graffiti film product available. Over the term of the existing contract, we have experienced a 22 percent decrease in material replacements overall and the current cost savings differential has increased from \$6.52 to \$14.31 per square foot. Therefore, it was determined that Graffiti Shield, Inc., is the sole provider of this patent pending stainless steel anti-graffiti film.

DISCUSSION

Graffiti Shield Inc. is a Metro Certified SBE and has made a 100% SBE participation commitment.

Currently, there are approximately 198,000 sq. ft. of stainless steel panel surfaces throughout the Metro transit system subject to vandalism. Based on historical data, approximately 83,500 sq. ft. of stainless steel anti-graffiti film system-wide is etched or vandalized and replaced each month. With the new expansion projects to include Crenshaw/LAX Corridor, Regional Connector, Purple Line Westside Extension Phase I and the Airport Metro Connector, approximately an additional 71,000 sq. ft. of stainless steel panel surfaces subject to vandalism will be added to this Contract. This will increase the total stainless steel panel surfaces to 269,000 sq. ft. with an estimated replacement rate of 113,300 sq. ft. (42%) per month.

DETERMINATION OF SAFETY IMPACT

The approval of this item will ensure the delivery of timely and reliable stainless steel anti-graffiti film maintenance services while improving Metro bus and rail facilities overall appearance and cleanliness, and enhancing customers' transit experience.

FINANCIAL IMPACT

The total three year base contract value is \$14,919,070. Funding of \$2,100,000 for FY19 is allocated under cost center 3367 - Facilities Property Maintenance, account 50308, Service Contract Maintenance, under various projects.

Since this is a multi-year contract, the cost center manager and Sr. Executive Officer, Maintenance and Engineering will be accountable for budgeting the cost in future years.

Impact to Budget

The current source of funds for this action include Proposition A/C, Measure R/M, and Transportation Development Act. Use of these funding sources currently maximizes funding allocation given approved funding provisions and guidelines.

IMPLEMENTATION OF STRATEGIC PLAN GOALS

This unique stainless steel anti-graffiti film installation and replacement services contribute to facilities' overall condition and cleanliness while continuing to deliver outstanding trip experiences for all users of the transportation system.

ALTERNATIVES CONSIDERED

Staff considered providing stainless steel restoration services throughout Metro facilities utilizing Metro in-house staff. Staff analysis determined that the necessary patent pending film product does not exist in today's open market; therefore, it would not be available to Metro. Also, this method would require the hiring and training of additional personnel, and purchase of additional equipment, vehicles, and supplies to support this program. Staff's assessment indicates that this method is deemed insufficient, labor intensive, and not a cost-effective option for Metro.

NEXT STEPS

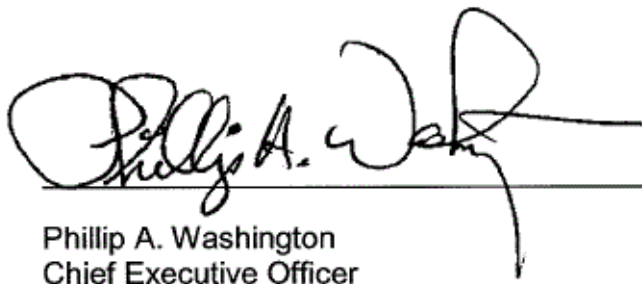
Upon approval by the Board, staff will execute Contract No. OP1141410003367 to Graffiti Shield, Inc., effective February 3, 2019, to provide stainless steel anti-graffiti film installation and replacement services throughout Metro bus and rail facilities.

ATTACHMENTS

- Attachment A - Procurement Summary
- Attachment B - DEOD Summary

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